

DonorPerfect Presents Hot Topics: Don't Leave Money on the Table. Maximize Donations with Employee Matching Gifts

This webcast is being recorded and will be available in our Nonprofit Newsroom.

Meet Your Speakers



Arlene Berkowitz DonorPerfect Training Specialist aberkowitz@donorperfect.com http://www.donorperfect.com/



Adam Weinger Double the Donation President Adam@doublethedonation.com https://doublethedonation.com









<u>65%</u> of Fortune 500 companies and many other smaller companies match employee donations to a wide range of nonprofits.





During today's webinar we'll dive into five topics:











Which Company Created <u>The World's First</u> Matching Gift Program?







General Electric





General Guidelines

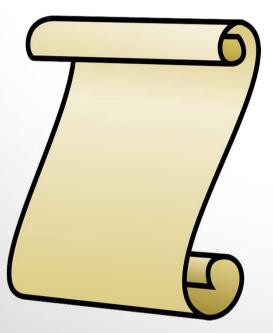
Guidelines	General Corporate Standard
Employee Eligibility	 Full-time – Almost always eligible Part-time – Sometimes eligible Retirees – Sometimes eligible
Typical Ratio	1:1 but sometimes .5:1, 2:1, or 3:1
Typical Minimum	\$25 - \$100
Typical Maximum	\$1,000 - \$20,000
Nonprofit Eligibility	 Either most 501(c)(3) organizations or restricted to certain categories of nonprofits such as: Education Arts & cultural Environmental Health and human services Civic and community based
Submission Deadline	6-12 months or Feb. / Mar. of the following year
Submission Process	Increasingly electronic





There are two methods in which donors can submit matching gift requests

Paper Forms



Electronic Forms









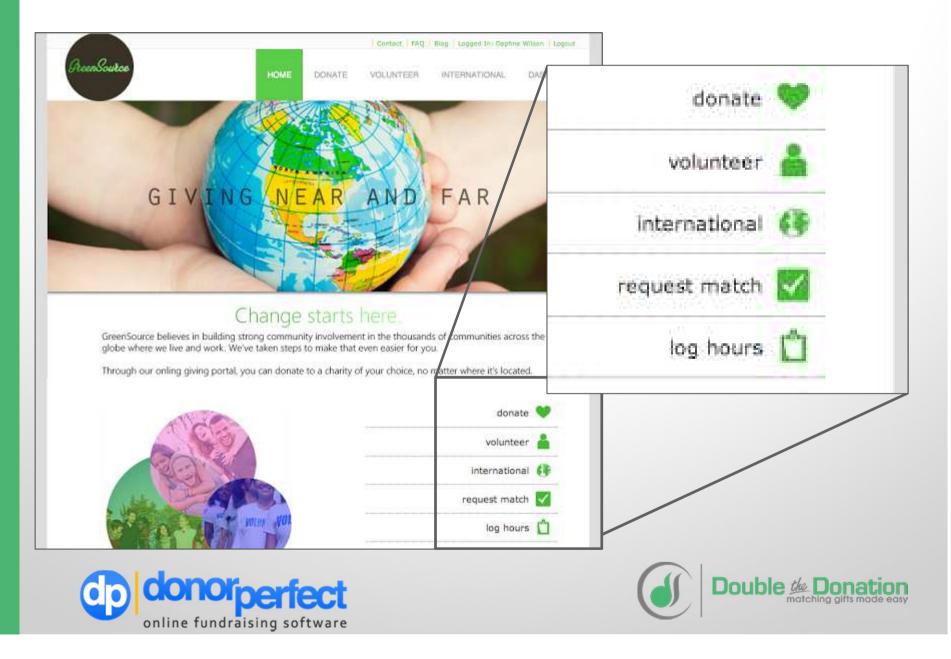
Sample Electronic Matching Submission Process







Step #1 – Employee navigates to the company's corporate giving portal and selects "Request Match"



Step #2 – Donor searches for your nonprofit

		Program Gui This match is av matching contrib	delines ratable for the following: Full- outions annually. Minumum ar	time employees who he nount to be matched ma
		Charity Sear	ch	
		Country	United States	(+)
		source t		
		Charity Name		
		Charity Name		
Program Guid	elines Table for the following: Full-time employees who have been with the companitors annually. Minumum amount to be matched must be \$10 Contributions of	Charity Name EIN City	- select state -	+
	lable for the following: Full-time employees who have seen with the compan- tions annually. Minumum amount to be matched must be \$10 Contributions of	Charity Name EIN City		
This match is avai matching contribu	lable for the following: Full-time employees who have been with the compan- tions annually. Minumum amount to be matched must be \$10 Contributions r	Charity Name EIN City		*
his match is ave natching contribu Charity Searc Country	lable for the following: Full-time employees who have seen with the compan- tions annually. Minumum amount to be matched must be \$10 Contributions of	y at least t nucl be m	- select state -	





Double 💯 Do

Step #3 – Donor selects your nonprofit

Charity Sear	rch		
Country	United States	Return to Ful	List • Search Results
Charity Name	YMCA		
EIN			YMCA/Yonkers
City		+ select	Yonkers, NY, United States - Recreational sports day
State	- select state + 🔹		More
			Ymca
Zip	with this rip \$	★ select	Mccook, NE, United States
			More
	Displaying results 1 - 20 of 14		Ymca
	1 2 3 4 5 6 7 8 9 10	★ select	Hollister, MO, United States
Return to Full	List • Search Results	-	More
+ select	YMCA/Yankera Yonkera, NY, Linked States - Recreational sports day, amp reading hour games Nore		YMCA
	Ymca	+ select	Arvada, CO, United States
↑ select	Mccook, NE, United States More	• •	More
1 select	Ymca Holisber, MD, Linited States		Hore:
	More		
+ select	YHCA Arvede, CO, United States		
	Nore Ymca		
1 select	Hereford, TX, United States More		
+ select	Ynta Hopkinsville, KY, United States		
 retores. 	More		
A.0354/010-0	YMCA		
	Martinaville, VA, United States		
↑ select	More		
	Nore Ymca Belingham, WA, Unded States		
↑ select	Nore Ymca Belingham, WA, United States More Ymca		
• select	Nore Ymca Belingham, WA, Unded States More		





Step #4 – Donor selects the payment method or indicates if he or she already donated

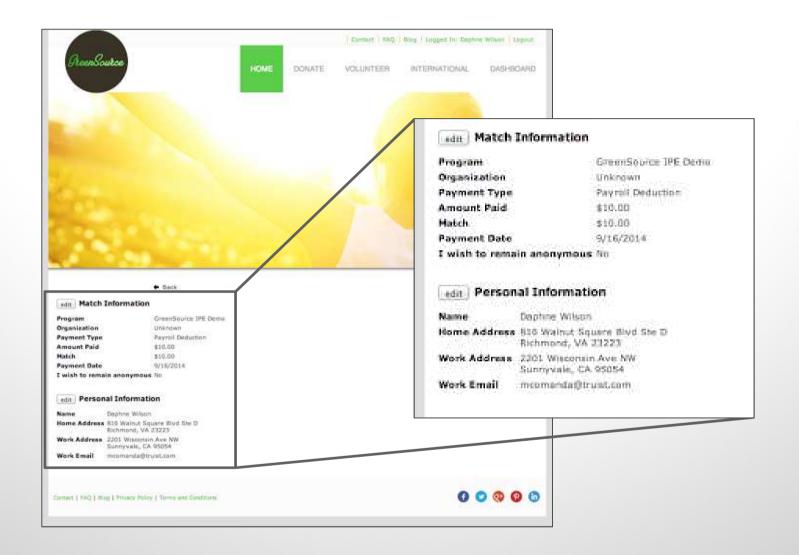
	Recipient Nonprofit Organization
	unknown
	Payment Information
	Payment Type Payrell Deduction 0
	Payment Date
	Amount Paid \$ (min. \$10.00)
+ 8.5	Match Amount \$ / \$0.00
tecipient Nonprofit Organization	GreenSource IPE Demo
ayment Information	Match Grant Program
ayment Type	
Payment Date	Request a company match of your previous donation already give
Semount Paid # 0000. 110.00]	
Astch Amount \$ / \$0,00	
reenSource IPE Demo	
equest a company match of your previous donation already given directly to a	charity: Ava labor ranch: \$2,508.00
ednist a courbouk concertes toot trackede coursees and and these coursest to a	
mast 1 FAQ (Blog) Rheety Parky (Terms and Candillane	Ø 🛇 🧐 🙆 🐘

C

Step #5 – Donor enters his or her personal information

			Personal Informati	Dephne
			Last Name	Wilson
			Work Contact Infor	rmation
			E-mail Address	mcomanda@truist.com
			Phone Number 1	
sonal Information	+ Back	, 	Phone Number 2	(optional)
	Japhne Vilaen		Fax Number	(optional)
rk Contact Informati	on			
or Number 1	ncomanda@trust.com			
ne Number 2	(sptimal)			
	icy Tomis and Conditions		6000	

Step #6 – Donor submits his or her match request







Employee matching gift programs are offered by a wide range of companies







General Electric

Employee Eligibility: Employees, retirees, and surviving spouses

Ratio: 1:1

Match Amounts: \$25 - \$50,000 annually

Eligible Organizations: Nearly all US 501(c)(3) organizations or educational institutions and UK based nonprofits

Submission Deadline: Registered by the donor by April 15th of the following year

Submission Process: Electronic







Ratio: 3:1 for employees, 2:1 for partners

Match Amounts: Up to \$300,000 annually



Soros Fund Management

Eligible Organizations: Nearly all US 501(c)(3) organizations or educational institutions





State Street Capital

Employee Eligibility: Recently expanded to global employees

Ratio: 1:1



Match Amounts: Up to \$35,000 depending upon role

Unique element: Fundraising match up to \$5,000 per employee





British Petroleum

Match Amount: Up to \$5,000 per year

Unique element: Matches employee fundraising and each employee can allocate a \$300 grant to a nonprofit each year









5 YEARS =

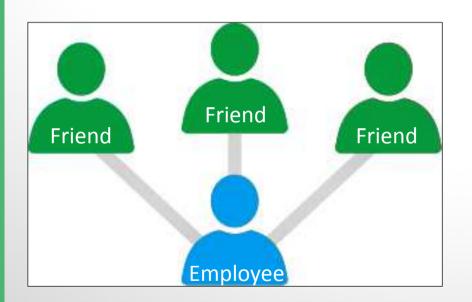








GREAT-WEST FINANCIAL

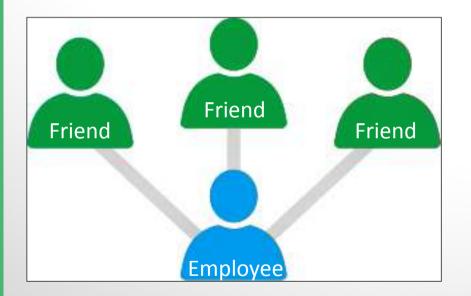


Fundraising Matches









Fundraising Matches





Microsoft

Employee Eligibility: Full-time and part-time employees

Ratio: 1:1



Match Amounts: \$25 - \$15,000 annually

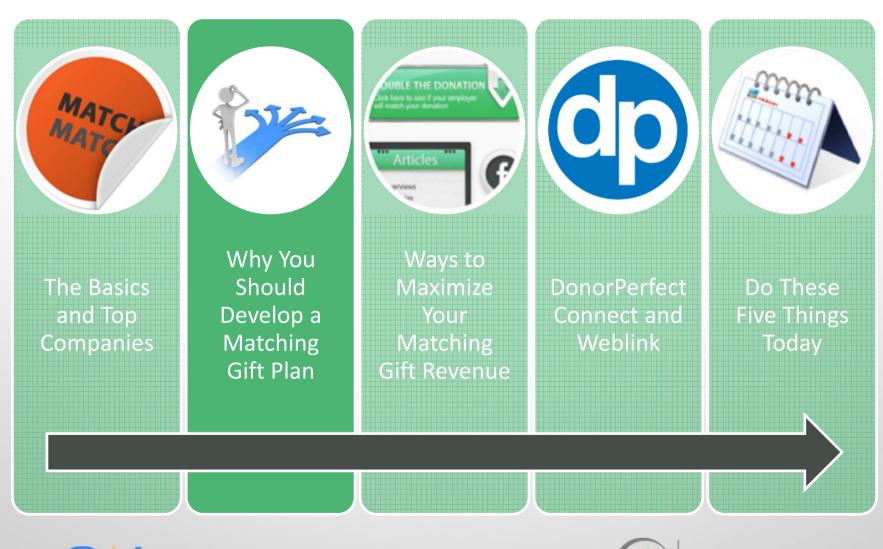
Eligible Organizations: Nearly all US 501(c)(3) organizations or educational institutions

Submission Deadline: Within 12 months of the donation date

Submission Process: Electronic















\$3-10 billion in matching gift funds are left on the table each year







Can you guess why?





Employee participation rates vary widely across industries and companies

Financial Services	
Wells Fargo	11%
Bank of America / Merrill Lynch	16%
Morgan Stanley	35%
American Express	70%

Consumer Goods		
Nike	5%	
General Mills	5%	
Kraft Foods	11%	
Johnson & Johnson 25		

Technolo	ogy
Xerox	3%
Verizon	8%
Dell	12%
Microsoft	65%

Pharmaceuticals		
Merck	7%	
Bristol-Myers Squibb	13%	
Eli Lilly and Company	15%	
Pfizer	30%	





Let's dive into one of the best run matching gift programs

Financial Services	
Wells Fargo	11%
Bank of America / Merrill Lynch	16%
Morgan Stanley	35%
American Express	70%

Consumer Goods		
Nike	5%	
General Mills	5%	
Kraft Foods	11%	
Johnson & Johnson	25%	

Technolo	Technology	
Xerox	3%	
Verizon	8%	
Dell	12%	
Microsoft	65%	

Pharmaceuticals		
Merck	7%	
Bristol-Myers Squibb	13%	
Eli Lilly and Company	15%	
Pfizer	30%	





Microsoft hangs simple and intriguing posters throughout the office







Microsoft shares matching gift information with local nonprofits and employees (One-pager example)

Get Involved: Maximize Microsoft Giving Programs



We believe nonprofits can change the world.

That's why we're proud to support thousands of organizations globally. And, why our employees give generously to the causes they care about – more than \$1 billion since the employee Giving Campaign began! Last year alone, our employees gave \$113 million (including company match) to 19,000 nonprofits.

We want to continue to support the important work you do in the community. This document provides an overview of opportunities and how your nonprofit can benefit.

Year-Round Opportunities

Here's how you can get involved:

Add volunteer opportunities to Microsoft's Volunteer Manager tool. Set up an account and visit the FAQ and online training, http://aka.ms/Hfa0gc.

Recruit a Microsoft employee to join your board of directors. Post the opportunity to <u>Volunteer Manager</u>, <u>http://aka.ms/Feu623</u>, and network with existing employees you know.

Remind your current Microsoft volunteers to submit their volunteer match requests at <u>http://give</u>.

Remind donors who give directly to your organization to submit their match requests at http://give.

Connect employees who are passionate about your cause with each other to build a community of supporters. They are your key to further engagement and employee matching funds!

Show off the ways Microsoft employees are involved in your organization! Post pictures, thank yous, impact stats on Twitter or Facebook accounts @msftcitizenship (Twitter) or @Microsoft Citizenship (Facebook) with hashtag #msftgiving. Microsoft will retweet & share the great work your nonprofit accomplishes and the difference we can make together!



Microsoft U.S. Employee Matching Program Basics

This program supports causes employees care about, and directs corporate funds to their favorite organizations, by taking part in generous matching programs.

This program is open to U.S. based 501c3 nonprofits and educational institutions.

Monetary donations are matched dollar-for-dollar (\$25 minimum).

Volunteer time is matched at \$17 per hr (4 hours with the same organization in 12 months to qualify).

New hires are welcomed with a \$50 Microsoft donation they can direct to a qualifying nonprofit.

Employees have two options for donating Microsoft product through the employee matching programs <u>here, http://aka.ms/Lpi52m</u>.

Employees can submit their match requests up to 12 months after the donation or volunteer activity occurs.

Employees have up to \$15,000 in matching funds they can use each calendar year, interns have \$1,000





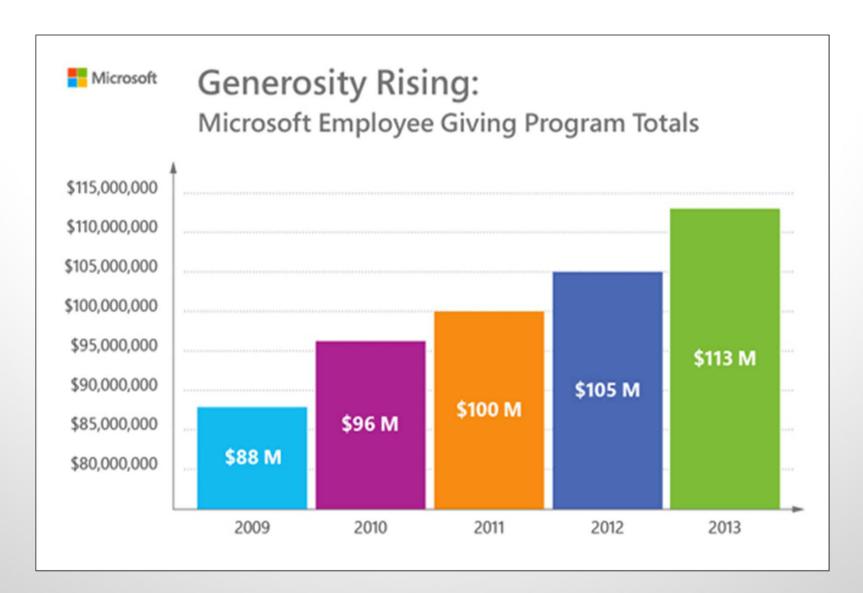


Hello! My Name Is New Guy



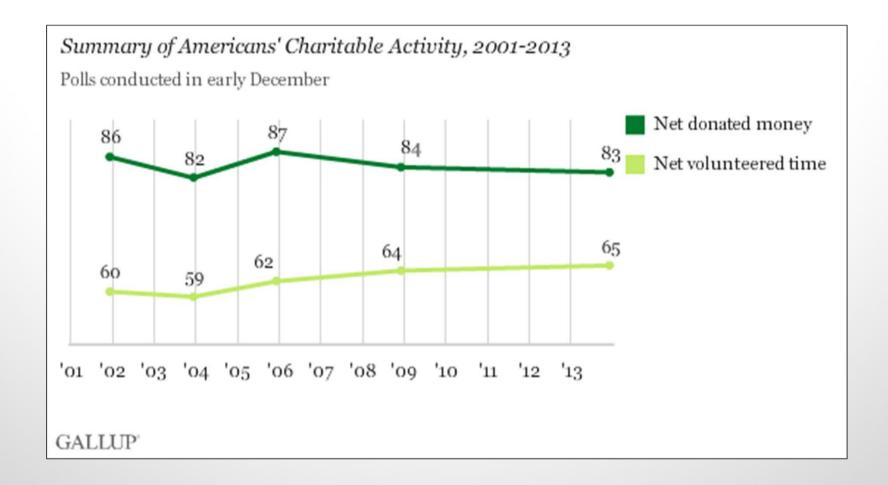
















But what about at all the other companies?

Financial Services		Technology	Technology	
Wells Fargo	11%	Xerox	3%	
Bank of America / Merrill Lynch	16%	Verizon	8%	
Morgan Stanley	35%	Dell	12%	
American Express	70%	Microsoft	65%	
Consumer Goods		Pharmaceuticals		
Nike	5%	Merck	7%	
General Mills	5%	Bristol-Myers Squibb	13%	
Kraft Foods	11%	Eli Lilly and Company	15%	
Johnson & Johnson	25%	Pfizer	30%	







It's important to raise awareness and make it easy for your donors to submit matching gifts

Method	Suggested Location
	Website navigation
	Ways to give page
	Dedicated match page
Online Methods	Donation screen
Online Methods	Confirmation screen
	Acknowledgements
	Social Media
	Emails
	Newsletters
Offline Methods	Acknowledgement letters
	Donation forms





Double the

Feature matching gifts on a dedicated matching gift page

HEARTLA	S CEN		ICE					SEARCH
HOME ABOUT US	SERVICES	VOLUNTEER	EVENTS	AIDS RUN & WALK	HARVEST FOR HOPE	VITALINK	JUNIOR NETWORKING COMMITTEE	DONATE
GET UPDATES FF VITAL BRIDGES Sign up to receive em updates from Vital Bri ENTER YOUR EMAIL	nail	Double or tr percentage Simply obta Care with yo Below is a g	iple your o of employe in a match our contrib growing lis	ee contributions to c hing-gift form from yo bution. We'll process st of companies that	dges through your con haritable organization our employer's perso the matching gift wit	nnel office, fi nnel office, fi your comp aritable gifts	ching-gift program! Such progran e employer a partner in employee II it out, and provide it to Vital Br any. If you don't see your employer h	es' personal philanthropy idges Center on Chronic
go DONATE »		3COM Abbott Labs ACCO Bran ADC Teleco Adobe Syst ADP Inc. Advanced M Aetna Inc. Allegro Mic	ds Inc. ommunicat œms Inc. Aicro Devid	ces Inc.	Lam Research C Lamson & Sess LandAmerica Fii Leo Burnett Co. Levi Strauss & C LEXIS-NEXIS Lexmark Interna Lincoln Financia Lincoln Financia	ions Co. nancial Grou Inc. Co. tional Inc. al Advisors		
CONNECT		Alliant Tech Allied Tube	nsystems		Liz Claiborne In Loews Corp.		-	





Feature matching gifts on a dedicated matching gift page (example #2)

C ww	w.kidney.org/	matchinggifts/							@ 값 🔒 🔎
		Nationa	al <mark>Kidney</mark> Fo	undatio		NKF Store About Us	Careers Join	NKF Newsroom	Contact Us
	Home	Real Stories	Kidney Disease	Patients	Organ Donation & Transplantation	Professionals	Events	Advocacy	Donate
	Home » Donat							UPPORT T	
		i f your en ur company nar		match	your donation!		Search By Sta		DFFICES & EVENTS Search By Zip Go
	Compa	my Name Matchin		ble the D	ormation provided by	Y	Email Addr Subscribe		NEYS NEWSLETTER





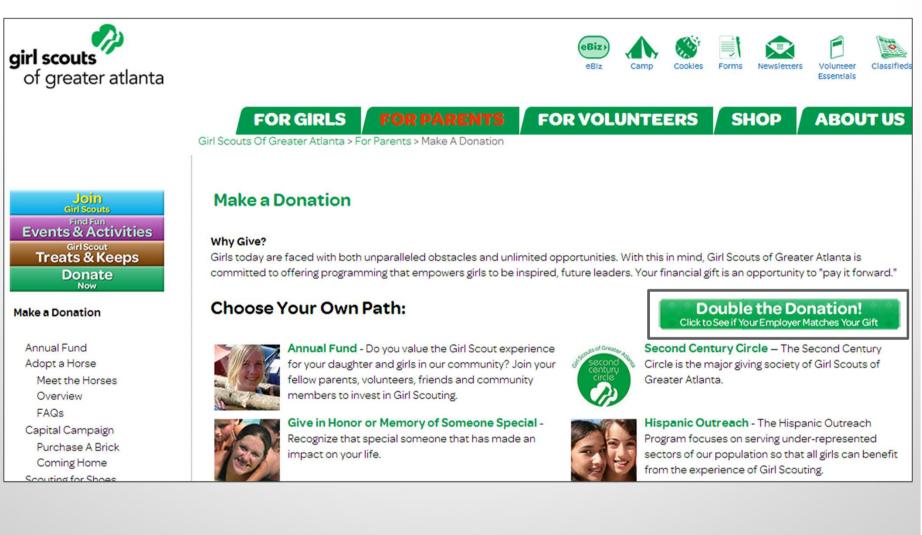
Feature matching gifts in your website's navigation bar







Feature matching gifts on your ways to give page

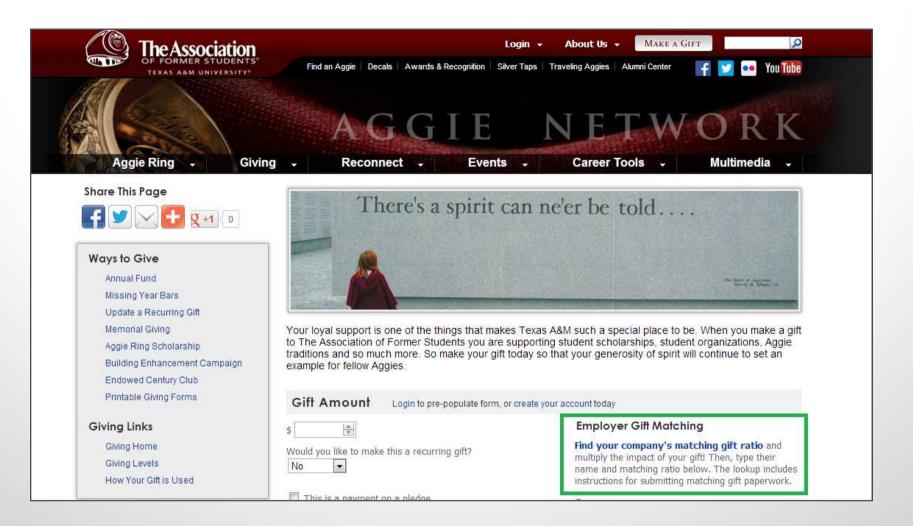






ouble the

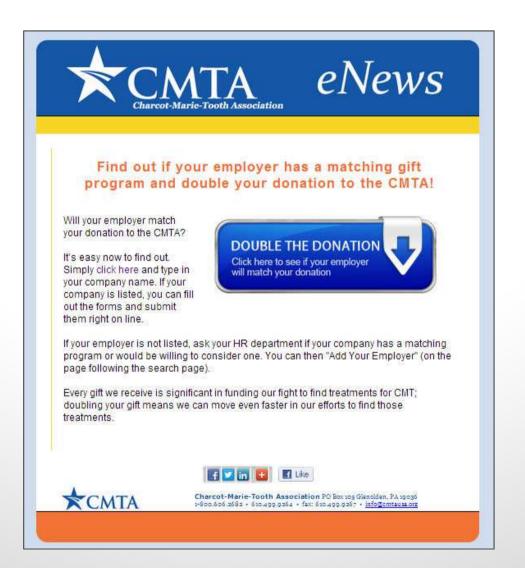
Feature matching gifts on the donation page







Feature matching gifts in emails







Double the Donation

Feature matching gifts on social media

Sample Facebook Post

Charcot-Marie-Tooth Association: The Time is Now 6 hours ago 🚷

Will your employer match your donation to the CMTA?

It's easy now to find out. Simply click here and type in your company name: www.doublethedonation.com/cmta.php

Every gift we receive is significant in funding our fight to find treatments for CMT; doubling your gift means we can move even faster in our efforts to find those treatments.



Donating ...? Find out if your employer is one of the more than 1,400 US companies that have matching gift programs and make yours a double scoop!





Georgia Conservancy @GaConservancy Want to double the impact of your donation? See if your employer has a matching gift program with Double the Donation! bit.ly/Rh5l8o Followed by EHE Atlanta and 2 others

Expand



Center Puppetry Arts @CtrPuppetryArts 5 May Double Your Donation! See if your company offers a gift matching program ow.ly/ip4ID Expand



CASA, Pikes Peak @CASAPikesPeak

Double your donation! Many employers sponsor matching gift programs. Find out if yours does > bit.ly/16CGrh2 @2xDonations Expand



Fernbank Museum @FernbankMuseum 12 Nov Double Donations! See if your company offers a gift matching program. bit.ly/GDK153

Expand

+ Reply 11 Retweet # Favorite *** More

26 Sep







online fundraising software

http://connect.donorperfect.com/





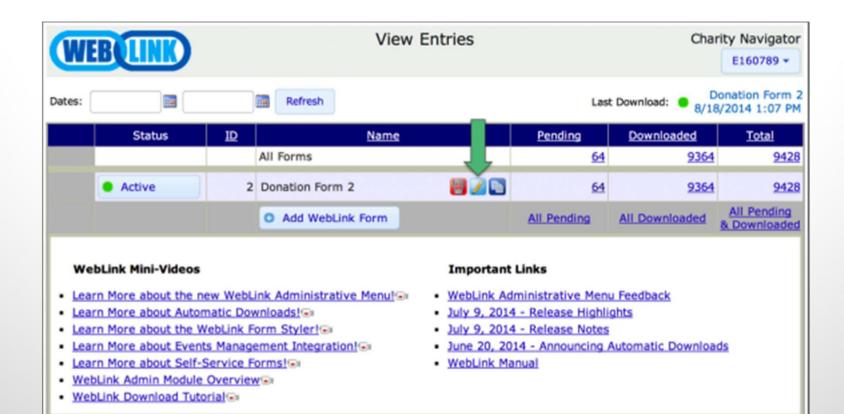






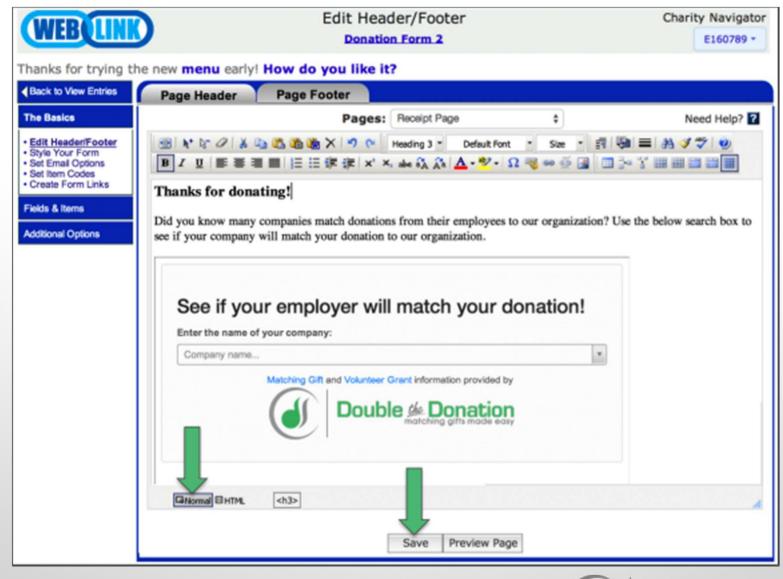
















	Thanks	for donating!	
ou kno		from their employees to our organization? Use the b will match your donation to our organization.	belo
	See if your company we set the name of your company:	vill match your donation!	
	Company name	¥.	
		eer Grant information provided by	
		uble the Donation	
		matching gifts made easy	
	-	nent was approved. his page for your records.	
	-		
	Please print the	nis page for your records.	
	TransactionDate	his page for your records.	
	Please print to TransactionDate Transaction Amount	1/23/2015 \$5.00	
	Please print to TransactionDate Transaction Amount Cardtype	1/23/2015 \$5.00 Visa	
	Cardtype Card Account Number	1/23/2015 \$5.00 Visa 3xxxx1000	
	Cardtype Card Account Number ExpirationDate	1/23/2015 \$5.00 Visa 3xxxx1000 0819	
	Please print to TransactionDate Transaction Amount Cardtype Card Account Number ExpirationDate Zip	1/23/2015 \$5.00 Visa 3xxxx1000 0819 30306 158982	
	Please print to TransactionDate Transaction Amount Cardtype Card Account Number ExpirationDate Zip Authorization Code	1/23/2015 \$5.00 Visa 3xxxx1000 0819 30306	
	Please print to TransactionDate Transaction Amount Cardtype Card Account Number ExpirationDate Zip Authorization Code Address	1/23/2015 \$5.00 Visa 3xxxx1000 0819 30306 158982 1489 N. Highland Ave.	
	Please print to TransactionDate Transaction Amount Cardtype Card Account Number ExpirationDate Zip Authorization Code Address City	1/23/2015 \$5.00 Visa 3xxxx1000 0819 30306 158982 1489 N. Highland Ave. Atlanta	
	Please print to TransactionDate Transaction Amount Cardtype Card Account Number ExpirationDate Zip Authorization Code Address City State	1/23/2015 \$5.00 Visa 3xxxx1000 0819 30306 158982 1489 N. Highland Ave. Atlanta GA	





How Double the Donation's tool works: Donors search for their company

See if your employer will mat	ch your doi	hation!	
nter the name of your company:			
home			٩
The Home Depot			
Grayson Homes			
Embrace Home Loans			
Hope In Home Care			
Levy Home Entertainment			





How Double the Donation's tool works: Donors access forms, guidelines, and instructions

The Home	Depot		
Contact Info			
Forms:	http://www.givingpro	grams.com/homedepot	
Guidelines:	https://corporate.hom ngGiftProgram.aspx	nedepot.com/Associates/Benefits/Pages/Matchi	
Corporate Contact:	Home Depot Matching Gift Program		
Matching Gift P	rograms		
Offered:	-	✓ Yes	
Minimum Matched:		\$25	
Maximum Matched:		\$3,000	
Match Ratio:		1:1	
Full-time employees, eligible?	spouses, and board	✓ Yes	
Part-time employees	eligible?	✓ Yes	
Retirees eligible?		× No	
 Educational institu Health and humar Arts and cultural o Civic and communication Environmental org 	rganizations hity organizations anizations s up to \$1,000 annually pe	nprofits including: er employee to each organization he or she donate	
to (max \$3,000 total p Home Depot Matchi Employees / donors s	ber employee.) ng Gift Submission Proc should register their match		



Suidelines: http://www.microsoft.com/about/corporatecitizenship/er s/serving-communities/community-opportunities/emplo- giving/ Corporate Contact: Matching Gifts Customer Support	Contact Info					
s/serving-communities/community-opportunities/emplo giving/ Corporate Contact: Matching Gifts Customer Support	Forms:	https://easymatch.c	om/microsoft			
 ▲ (800) 480-4438 ➢ MS@easymatch.com Matching Gift Programs Offered: ✓ Yes Minimum Matched: \$25 Maximum Matched: \$15,000 Match Ratio: 1:1 Full-time employees, spouses, and board eligible? ✓ Yes Part-time employees eligible? ✓ Yes Retirees eligible? ✓ Yes Microsoft matches employee donations to most nonprofits including: Educational institutions (K-12 included) Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations And many other nonprofits 	Guidelines:	s/serving-communi	and the second			
Minimum Matched: \$25 Maximum Matched: \$15,000 Match Ratio: 1:1 Full-time employees, spouses, and board eligible? Yes Part-time employees eligible? Yes Retirees eligible? Yes Microsoft matches employee donations to most nonprofits including: Educational institutions (K-12 included) Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	Corporate Contact:	% (800) 480-4438				
Minimum Matched: \$25 Maximum Matched: \$15,000 Match Ratio: 1:1 Full-time employees, spouses, and board eligible? Yes Part-time employees eligible? Yes Retirees eligible? Yes Microsoft matches employee donations to most nonprofits including: Educational institutions (K-12 included) Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	Matching Gift Prog	grams				
Maximum Matched: \$15,000 Match Ratio: 1:1 Full-time employees, spouses, and board eligible? Yes Part-time employees eligible? Yes Retirees eligible? Yes Matco for matches employee donations to most nonprofits including: Educational institutions (K-12 included) Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	Offered:		✓ Yes			
Match Ratio: 1:1 Full-time employees, spouses, and board eligible? Yes Part-time employees eligible? Yes Retirees eligible? Yes Microsoft matches employee donations to most nonprofits including: Educational institutions (K-12 included) Health and human services Arts and cultural organizations Clivic and community organizations Environmental organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	Minimum Matched:		\$25			
Full-time employees, spouses, and board eligible? ✓ Yes Part-time employees eligible? ✓ Yes Retirees eligible? ✓ No Microsoft matches employee donations to most nonprofits including: Educational institutions (K-12 included) Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://t	Maximum Matched:		\$15,000			
eligible? Part-time employees eligible? Retirees eligible? Ketirees eligible? Educational institutions (K-12 included) Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	Match Ratio:		1:1			
Retirees eligible? X No Microsoft matches employee donations to most nonprofits including: Educational institutions (K-12 included) Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://		spouses, and board	✓ Yes			
Microsoft matches employee donations to most nonprofits including: Educational institutions (K-12 included) Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	Part-time employees	eligible?	✓ Yes			
Educational institutions (K-12 included) Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	Retirees eligible?		× No			
 Health and human services Arts and cultural organizations Civic and community organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	Microsoft matches e	mployee donations to	most nonprofits including:			
 Arts and cultural organizations Civic and community organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	 Educational institut 	ions (K-12 included)				
Civic and community organizations Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://c	Health and human	services				
Environmental organizations And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://c	Arts and cultural or	ganizations				
And many other nonprofits Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://c	 Civic and communi 	ty organizations				
Microsoft's Matching Gift Submission Process: Employees / donors can submit their matching gift requests electronically at https://	 Environmental orga 	anizations				
Employees / donors can submit their matching gift requests electronically at https://do	 And many other no 	nprofits				
match.com/microsoft of at http://give.		an submit their matchin				
Note: Employees must be connected to the company intranet to access the above lin	Note: Employees mus	t he connected to the c	ompany intranet to access the above links			





Donors are able to submit their matching gift requests

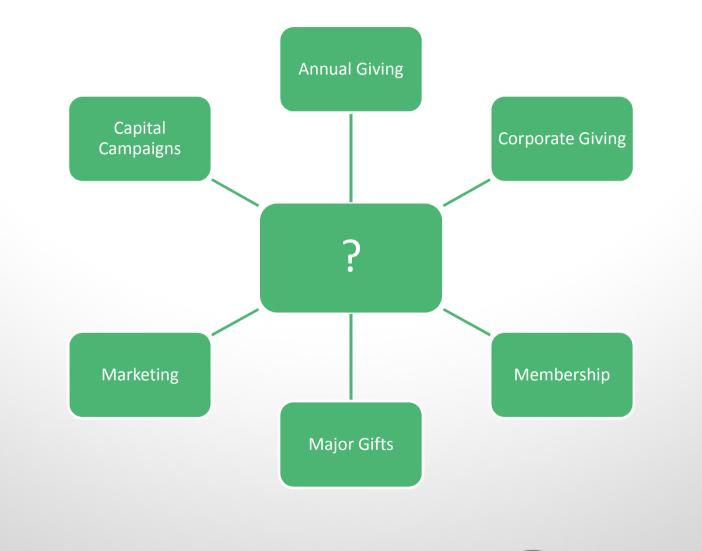
OUNDATION	MATCHING GIF	T PROGRAM ble Your Charitable Gifts	FOUNDATI	ON
Message Center		My Profile	Contact Us	Log In
Home Page Program Guidelines Request a Matching Gift FAQs Giving History		s website? Forgot your username or password? <u>(</u> Username Password Log in	LICK HERE.	
	Questions?	P Contact us at 888-628-2442 or <u>homedepot@givi</u>	ngprograms.com	







#1 – Identify your organization's matching gift champion







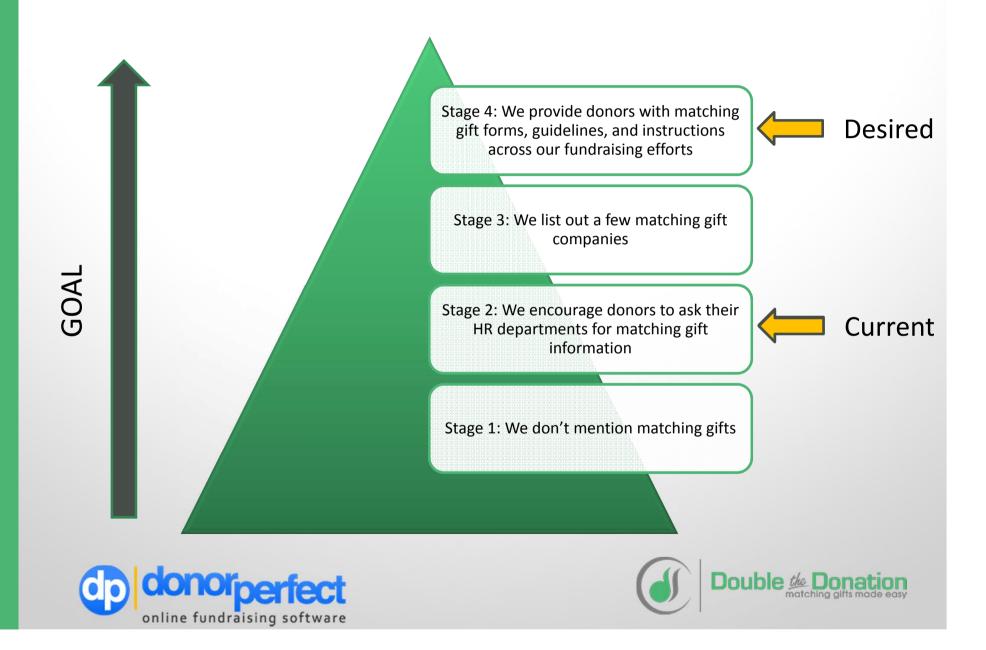
#2 – Determine how much you raise from matching gifts

Matc	hing	Gift Dash	bo	ard					
Provided by Double th	e Dor	nation Mate	chir	ng Gifts Made	Eas	y!			
http://	doub	lethedonatio	on.c	om					
Instructions									
1. Fill Out Cells in Orange with Your Organization's Own Dat	ta								
2. Graphs will Automatically Update									
3. Share with Colleagues						Dou	ıbl	e 🖗 Donation	i
-								matching gifts made easy	<i>i</i>
		Inputs:							
		2010		2011		2012		2013	201
Number of Matching Gifts Received		80		110		120		190	
Value of Matching Gifts Received	\$	18,000	\$	34,000	\$	26,000	\$	40,000	
Number of Donations Received		1,500		1,800		2,700		3,400	
Value of Total Individual Donations Received	\$	1,000,000	\$	1,100,000	\$	1,200,000	\$	1,300,000	
		Outputs	_						
		2010	-	2011	_	2012	-	2013	201
Matching Gift Rate		2010		2011		2012		2015	201
(# of matching gifts received / # of total donations)		5.3%		6.1%		4.4%		5.6%	
Additional Individual Fundraising from Matching Gifts		5.576		0.170		-1-1/0		51070	
(Value of matching gifts / value of individual donations)		1.8%		3.1%		2.2%		3.1%	





#3 – Determine your organization's matching gift maturity



#4 – Review and modify your matching gift communications

Method	Suggested Location	Currently	Target
Online	Website navigation	(Yes / No)	Yes
Methods	Ways to give page	(Yes / No)	Yes
	Dedicated match page	(Yes / No)	Yes
	Donation screen	(Yes / No)	Yes
	Confirmation screen	(Yes / No)	Yes
	Acknowledgements	(Yes / No)	Yes
	Social Media	(Yes / No)	Yes
	Emails	(Yes / No)	Yes
Offline	Newsletters	(Yes / No)	Yes
Methods	Acknowledgement letters	(Yes / No)	Yes
	Donation forms	(Yes / No)	Yes





#5 – Connect with your matching gift colleagues on our LinkedIn Matching Gift Group

Home Groups 🧽 Matching Gifts for Nonprofit Developm	nent & Matching
indicinity on o for nonprone bevelop.	
Search LinkedIn for "Matching Gifts for Nonprof	it Development"
Matching Gifts for Nonprofit Development &	1,039 members Join
Matching Grant Managers	
Group Profile	About this Group
ivate group. To request membership, click Join and your request will be reviewed by the group manager.	Croated: Fakuura 20, 2012
	Created: February 20, 2013 Type: Nonprofit Group
nployee matching gifts are a great source of additional funding for nonprofits!	Members: 1,039 Owner: Adam W
Do your organization's donors submit matching gift requests on a regular basis?	Owner. Addit W
Do your organization's donors submit matching gift requests on a regular basis? Want to increase the amount of money your organization raises from employee matching gift programs?	Managers: Erin E. and Brian B.,
Do your organization's donors submit matching gift requests on a regular basis? Want to increase the amount of money your organization raises from employee matching gift programs? Do you ever have questions about company programs or how to treat certain donations or situations?	Managers: Erin E. and Brian B., Website: http://doublethedonation.com
mployee matching gifts are a great source of additional funding for nonprofits! Do your organization's donors submit matching gift requests on a regular basis? Want to increase the amount of money your organization raises from employee matching gift programs? Do you ever have questions about company programs or how to treat certain donations or situations? his group is for you! boin the #1 LinkedIn Group dedicated to helping development professionals more easily grow matching gift	

online fundraising software



Ask Me A Question!

Submit a question to the LinkedIn Matching Gift https://www.linkedin.com/groups/Matching-Gifts-Nonprofit-Development-Matching-<u>4863004/about</u>

Connect with me (Adam Weinger) on LinkedIn (<u>http://www.linkedin.com/in/adamjweinger/</u>)

Email me at Adam@doublethedonation.com





Double the Donation