



# Our brand overview

A Guide to DonorPerfect

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# Overview

The purpose of this document is to promote a common understanding and shared articulation and presentation of the benefits and features DonorPerfect provides.

This messaging and design framework will ensure consistency in how we speak about and present DonorPerfect to our clients and to the market as a whole.

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## Brand Promise

DonorPerfect is a complete fundraising and donor management solution. It enables nonprofits to raise more money and cultivate valuable donor relationships by minimizing time-consuming administrative tasks and organizing constituent data easily and effectively.

---

# Brand Personality

DonorPerfect helps nonprofit organizations do more good by providing them with powerful, easy-to-use software that helps them save time to focus on their mission and exceed their fundraising goals.

DonorPerfect's brand personality describes the voice and tone we should use when we communicate. We should communicate our messages with an upbeat, helpful tone. Our tone should resemble the way we'd give advice to a friend.

DonorPerfect is authentic, trusted, innovative, and encouraging.

## **Authentic**

We've been a reliable partner of the nonprofit community for over 30 years, offering trusted, easy-to-use software that provides genuine solutions for our clients.

## **Trusted**

We value transparency, so we involve clients in every aspect of our business, from product development to pricing.

## **Innovative**

We encourage, equip, and empower our clients by giving them best-of-breed solutions and the information they need to succeed.

## **Encouraging**

We care about our clients and communicate with them in a way that reflects a great amount of respect and admiration for the wonderful work they do.

# Core Messaging

## VALUE STATEMENTS

**Clients increase efficiency and ensure consistency by working in a single unified database.** DonorPerfect has built-in features and integrated tools that collect, organize, store, and share information in a single, unified database. With DonorPerfect, you can manage donations, receipting, reporting, email, and all types of constituents from the same system. DonorPerfect updates in real time so your staff stays up to date no matter where they are based.

**DonorPerfect integrates with innovative solutions at the forefront of fundraising.** DonorPerfect seamlessly integrates with today's most innovative tools, solutions, and services to help your organization enhance and extend the reach of your DonorPerfect system. All information gathered and actions performed using our integrations are automatically reflected in your DonorPerfect system. Integrations include: email marketing, accounting, online donations, and event software.

**Our reports help clients make data-based decisions they can count on.** DonorPerfect's smart custom reports help our clients turn data into insights. DonorPerfect's reports can be customized to reflect the data that's most important to your organization. It's easy to run reports daily or even schedule them to drop in your inbox. DonorPerfect allows you to report right from your dashboard with a single click.

**DonorPerfect simplifies fundraising by streamlining time-consuming administrative tasks.** When it comes to many essential fundraising tasks, DonorPerfect can do the work for you. Every function is continuously improved to simplify and reduce steps. For example, online donations processed with DonorPerfect automatically reflect in donor records and receipted via email. No data entry needed!

**DonorPerfect equips clients to fundraise successfully online and on-the-go.** From integrated online donation forms to time-tested direct mail to our highly-rated mobile fundraising app, DonorPerfect is packed with powerful features that are solely designed to help you raise more money for your mission.

**We take a team approach to customer success across our entire company.** With DonorPerfect, you'll receive expert-level service at every point of contact. Our cherished relationship with DonorPerfect clients influences every aspect of our business, from user-suggested product development, client-tested enhancements, sales, implementation, training, and support. We measure our success by your success.

**Our clients trust our industry experience and long-standing independence.** DonorPerfect is independently owned and operated, serving the nonprofit community for over 30 years. We answer to our clients, not stockholders or private equity investors.

# DonorPerfect Logo

The DonorPerfect corporate logo is the most immediate representation of our brand to the world. It is a valuable corporate asset that must be used consistently in its proper, approved forms.

Download the logo from [donorperfect.com/branding](https://donorperfect.com/branding).

---



# DonorPerfect Logo

## The DonorPerfect™ Brand

The DonorPerfect logo consists of a blue circle with the initials “DP” in it, situated next to offset text that spells our brand name. Under the logo should appear our tag line: **online fundraising software**. The main text in this logo is **Arial Bold**, and the tag line text is **Corbel Regular**.

Standard Logo



Black and White Logo



## When should I use the tag line?

Our tag line explains at a glance what our product is. It should always be used, except for cases where the DonorPerfect logo is scaled down very small and the font becomes illegible. If that is the case, it is your responsibility to ensure that the project you’re working on makes it very clear that DonorPerfect is online fundraising software.

# Alternative DP Logos

White Logo



DP Circle



No Tag line Logo



# Clear space & minimum size

## Margins

When using the DonorPerfect logo, you must maintain a minimum margin **.25in** or **28px**.



## Sizing

When using the DonorPerfect logo with the tag line, the tag line must be legible. When using the logo in web, do not make it any smaller than **180px** in width. When using the logo in print, it is not to fall under **2.5"** in width.



180px



2.5"

For using the logo with out the tag line, the logo must not be any smaller that **1.5in** for print and **110px** for web.



110px



1.5"

When an you need to go below the **110px** range the DP circle can be used by itself to represent the logo of DonorPerfect.



110px

# Colors Specifications

## Standard Logo: Specifications

DonorPerfect's primary colors are blue and orange. Secondary colors are orange, blue, green, purple, and orange. These accent colors should be used sparingly, or as gradients with the main DonorPerfect colors. They can also be used to draw attention, such as when using Calls to Action or headlines.

### Primary Color Scheme



HEX: #00A5DF  
RGB: 0, 165, 224  
CMYK: 76,16, 0, 0  
PANTONE: 2995 C



HEX: #F7B218  
RGB: 247, 178, 24  
CMYK: 1, 32, 100, 0  
PANTONE: 7409 C



HEX: #3873B8  
RGB: 56, 115, 184  
CMYK: 80, 53, 0, 0  
PANTONE: 2736 C

These colors are drawn from the DonorPerfect logo and are also used on the DonorPerfect website and landing pages.

### Secondary Color Scheme



HEX: #4F8CE7  
RGB: 79, 140, 231  
CMYK: 58, 28, 0, 0  
PANTONE: 659 C



HEX: #A42A80  
RGB: 164, 42, 128  
CMYK: 30, 88, 4, 0  
PANTONE: 7647 C



HEX: #85C040  
RGB: 133, 192, 64  
CMYK: 46, 1, 89, 0  
PANTONE: 367 C



HEX: #F7B218  
RGB: 247, 178, 24  
CMYK: 1, 32, 100, 0  
PANTONE: 7409 C

These colors are used on the DonorPerfect website as calls to action, banners, navigation, and highlights. By using these bright and bold colors more sparingly than the logo colors, we can direct visitors where to look on our site and create interest.

# Special Logo: Specifications

## DonorPerfect Mobile Logo

DonorPerfect has mobile app version of the main product, called DonorPerfect Mobile. For proper sizing information, refer to **page 11**. For secondary colors refer to the default secondary colors on **page 12**. The “mobile” text of the logo is made from the font, **Myriad Pro Italic**.



DonorPerfect serves the international nonprofit community, so we also use country specific logos.

## Canada DonorPerfect Logo

### Primary Color Scheme



HEX: #E31D38  
RGB: 227, 29, 56  
CMYK: 4, 100, 82, 0  
PANTONE: 1795 C



HEX: #F7B218  
RGB: 247, 178, 24  
CMYK: 1, 32, 100, 0  
PANTONE: 7409 C



For any Canadian DonorPerfect advertisements or communications, use the official DonorPerfect Canada logo. For proper sizing information, refer to **page 11**. For secondary colors, refer to the default secondary colors on **page 12**.

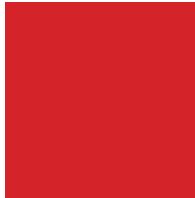
The tag line consists of both the English and French spelling of the default DonorPerfect tag line. When using the logo with the tag line, make sure to use the English tag line first.

# United Kingdom DonorPerfect Logo

## Primary Color Scheme



HEX: #24397D  
RGB: 36, 57, 125  
CMYK: 100, 91, 20, 7  
PANTONE: 7687 C



HEX: #D52229  
RGB: 213, 34, 41  
CMYK: 11, 99, 98, 2  
PANTONE: 1795 C



For any DonorPerfect advertisements or interactions with the United Kingdom, use the official DonorPerfect United Kingdom logo. For proper sizing information, refer to **page 11**. For secondary colors, refer to the default secondary colors on **page 12**.

# International DonorPerfect Logo

## Primary Color Scheme



HEX: #00A5DF  
RGB: 0, 165, 224  
CMYK: 76, 16, 0, 0  
PANTONE: 2995 C



HEX: #F7B218  
RGB: 247, 178, 24  
CMYK: 1, 32, 100, 0  
PANTONE: 7409 C



HEX: #3873B8  
RGB: 56, 115, 184  
CMYK: 80, 53, 0, 0  
PANTONE: 2736 C



For any DonorPerfect advertisements or communications, use the official DonorPerfect United Kingdom logo. For proper sizing information, refer to **page 11**. For secondary colors refer to the default secondary colors, on **page 12**.

The DonorPerfect international tag line is: **international online fundraising software.**

# Which logo do I use?

Trying to determine which logo to use and where and when to use it?

Here are some questions to ask yourself:

1. My project will not fit a logo larger than 179px, can I shrink down the logo with the tag line?

No. Use the logo with out the tag line or the DP circle by itself.



2. My project is for a Canadian print vendor, can I use the standard DP logo?

No. Use the official DonorPerfect Canada logo.



3. My project is for a United Kingdom web banner ad, can I use the standard DP logo?

No. Use the official DonorPerfect United Kingdom logo.



4. I have a media piece that I need a logo that is not in the United States, Canada, or United Kingdom, which logo should use?

For any country other than the United States, Canada, or the United Kingdom, please use the official DonorPerfect International logo.



# Logo Usage: Printed Communications

In almost all instances, printed communications coming from DonorPerfect should use standard CMYK logo. Why? Most printers use a 4 color printing process, which actually has less colors than what we see on the web. There are some instances when a print ad is too small, in which the CMYK DP circle icon can be used.

The following pages shows some examples of the standard CYMK logo on different printed medias.

---



These examples demonstrate how the logo interacts with the content of the piece. The standard logo should only be used once on a printed communication. The DP circle can be used as a support piece on the document (i.e. letter head, brochure, or factsheet).

Print Advertisement

**dp | donorperfect**  
online fundraising software

*"DonorPerfect software made my job so much easier by having everything at my fingertips. Now when someone asks a question, I answer it within minutes"*

- Karen Duell  
Community Blood Center/Community Tissue Services

**Love your fundraising software!**

**Stress less!**  
DonorPerfect helps clients simplify the way they fundraise with an easy user interface and top-rated 24/7 support team.

Save time for what matters most. Fundraise easier. Fundraise smarter. Fundraise more with DonorPerfect Fundraising Software!

**Begin your free trial today!**  
Call **800-220-8111** or visit [donorperfect.com/npt-tabloid](http://donorperfect.com/npt-tabloid).

(Front of Postcard)

**Join Us**  
Enjoy wine, beer and refreshments with your colleagues and discuss some of the hottest topics in fundraising! There will be a brief presentation on our new version of **DonorPerfect**, which includes our new Report Center, Smart Analytics/Dashboard reporting, and new integrations to improve fundraising. See how these newest solutions from DonorPerfect can help you **stay organized, save time and raise more money.**

**dp | donorperfect**  
online fundraising software

132 Welsh Road, Suite 140  
Horsham PA 19044-2217

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US Postage  
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Permit #600  
York PA

**Attending the AFP Conference in Boston?**  
**Join us for a Wine & Cheese Reception!**

**When:** Westin Boston Waterfront  
425 Summer Street  
Boston, MA 02210

**Date:** Sunday, March 20, 2016

**Location:** The Stone Room

**Time:** 5:30-7:00 pm EDT

(Back of Postcard)

Proposal Document

**dp | donorperfect**  
online fundraising software

**Proposal**

Prepared for:  
**XYZ Fundraising Inc.**  
John Smith  
123.456.7890  
jsmith@xyzinc.com

Prepared by:  
Dylan DonorPerfect  
123.456.7890  
dylanp@donorperfect.com

**SofterWare.** 132 Welsh Road • Suite 140 • Horsham, PA 19044-2217

Factsheet

**dp | donorperfect**  
online fundraising software

**Training**

**Why consider training?**

- Improved communication with donors
- Staff work more efficiently
- Board members wowed by quick dazzling reports
- Additional spreadsheets minimized
- Targeted groups for higher returns
- Smoother transitions for new staff
- Increased data integrity
- Engage with training staff for deeper product understanding
- Earn approved CFRE credits

*"Thank you for moving us a giant step forward toward understanding and fully utilizing the powerful tool that DonorPerfect is meant to be."*  
- Mendi Roberts, Project Healing Waters Fly Fishing, Inc.

*"...it was definitely one of the best I've attended in any webinar (not just limited to DPO!)."*  
- Lindsay Naish, Cooperative Development Foundation of Canada

Personalized Training | Advisory Service | Regional Workshop | Webinar Subscription

**Ready to get started?**

COMING SOON!  
Guided Learning Training Track  
• Role-based  
• Experience-based  
New Live Webinar Topics  
• Exporting  
• Receipting  
• User Security  
New Regional Workshop Content in 2016

Contact your account manager today to sign up for the training service that is best for you! It's easy! Give us a call at **800-220-8111**.

[www.donorperfect.com/training](http://www.donorperfect.com/training)

# Logo Usage: Tradeshow Graphics

The standard CMYK full logo should be used with all tradeshow graphics. For our international tradeshow materials, the CYMK versions of those logo's should be used instead. When creating booth graphics, the logo may appear more than once in the booth, but it should only be used once per "area" within the booth. We would like to avoid using just the DP circle for tradeshow materials. For tradeshow graphics, the logo should be placed at the top of the graphic. Special sign-age, where the logo is by itself can be placed in the center of the piece.

(Pull-up Banner 3x9)




online fundraising software

**Love Your Fundraising Software!**  
Save time for what matters most.


Fundraise **easier**.  
Fundraise **faster**.  
Fundraise **more**  
with DonorPerfect Fundraising Software!



(Pull-up Banner 3x9)





mobile



**Mobile Swipe**  
*Raise Money Anywhere!*

**#1 Rated Fundraising app**  
in Google Play and iTunes




- Same Low Rate - Swipe or Manual Entry
- Real-time Gift Entry
- Send Acknowledgements by Email or Text



# Logo Usage: Branded Merchandise

For printed materials such as Chap-sticks, stress-balls, key-chains, and tablecloths, printers require the use of pantone colors. Different printers have different pantone requirements: coated vs uncoated. The coated version of these colors is preferable. See Marketing for cases where a printer requires other pantone values.

The standard full logo or DP circle can be used on printed media. When using the logo for printed materials, make sure to use the correct pantone colors in the logo.

-  PANTONE: 2995 C
-  PANTONE: 2736 C
-  PANTONE: 7409 C

(Stress ball Samples)



(Chap-stick Samples)



# Logo Usage: Online Communications

In almost all instances, online communications should use standard RGB logo. Why? The RGB color scheme actually has more colors available to this color pallet allowing it to render better on numerous devices, including, computers, TVs, mobile phones. There are some instances when a media type is too small, in which the RGB DP circle icon can be used.

The following pages show of showing both the standard RGB logo and the circle icon.

---



These examples demonstrate how the logo interacts with the content of the piece. The standard logo should only be used once on an online media piece. The DP circle can be used as a support piece on the type of media, if the standard logo doesn't meet the above set guidelines of minimize size requirements.

dp | donorperfect  
online fundraising software

Fundraise *Easier.*

DonorPerfect's intuitive donor management tools simplify the way you fundraise.

Try DonorPerfect Free Today!

(120x255 Banner Ad)

dp

FUNDRAISING SOFTWARE

(120x155 Banner Ad)

Fundraise *Easier.*

dp

Try DonorPerfect Free Today!

(120x255 Banner Ad)

(728x90 Banner Ad)

dp Fundraise *Boldly.*

DonorPerfect's intuitive donor management tools simplify the way you fundraise.

TRY IT FREE

dp | donorperfect  
online fundraising software

FREE

Monthly Giving Program Marketing Kit:  
The Secrets to Gaining and Retaining Donors

DOWNLOAD NOW!

(300x250 Banner Ad)

Fundraise *Boldly*

DonorPerfect's smart custom reporting helps you make data-based decisions you can count on.

dp

Try DonorPerfect Free Today!

(300x250 Banner Ad)

# Logo Usage: Online Communications, Cont.

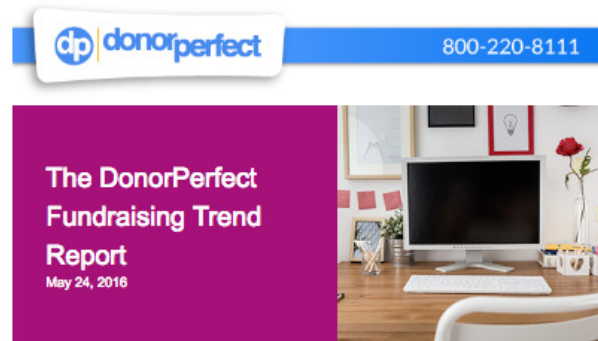
## Emails

We use two mobile responsive templates that consist of a one column and two column layout. These email templates are to use the **standard email header** shown below. In special circumstances you can put the logo on an image. When doing this, please refer to the logo usage section of this book.

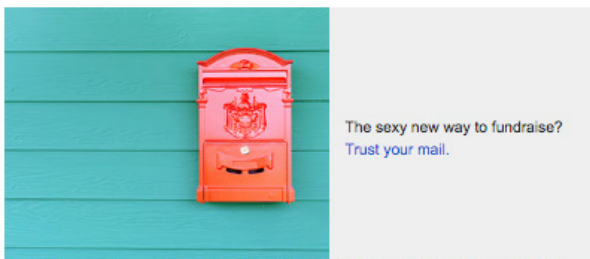
(Standard Email Header)



(Standard Email Header and Two Column Template.)



Free Expert Webcast: Are you in a campaign or you're considering launching one? This is your chance to gain valuable insights that will make it a success! Register for our May 24th webinar today.



Want to receive fewer emails from us? You can manage your email preferences on this page.

[www.donorperfect.com](http://www.donorperfect.com)  
132 Welsh Rd. Suite 140 Horsham, PA 19044

(One Column Template using a picture header and correct logo usage.)



Hi %%first\_name%%

[9 Facts Every Nonprofit Should Know About Donor Advised Funds](#) showed you how quickly your organization could grow. With that growth comes the need to get organized, stay in touch with donors, and still somehow find time to focus on furthering your mission.

DonorPerfect can help you simplify administrative tasks and reduce growing pains, all while saving valuable time to work with the people and projects that inspired you to pursue your cause in the first place.

**With DonorPerfect, you can:**

*Experience the ease of seamless integration.*

Spend less time tackling administrative tasks and focus on what matters. With DonorPerfect, donations process instantly and donation transactions are automatically reflected in donor records.

*Process donations faster, smarter, and easier.*

Your DonorPerfect subscription includes a payment processing suite featuring: online payment processing, pre-authorized payment processing for pledges and recurring gifts, mobile payment processing, and online donation forms.



*Gain and retain donors with simple communication tools.*

Insta-Merge pulls info from donor records to prefill in acknowledgements and update emails. That way, you can send personalized emails to hundreds of donors in a single click!

Let DonorPerfect help you do more. Call [\(800\) 220 8111](tel:8002208111) to learn about how [DonorPerfect](#) can meet your unique needs today

# Websites

Here's how the DonorPerfect logo should appear on different website and web pages. In most cases, when using the logo on landing pages and SofterWare-owned websites, the full standard RGB logo should be used. The standard DP circle can be used to promote DonorPerfect on 3rd party websites.

(Mobile Responsive Landing Page with Logo in Background Image)

donorperfect  
online fundraising software

LOVE your fundraising software!

Save time for what matters most. Fundraise **easier**. Fundraise **smarter**. Fundraise **more** with DonorPerfect Fundraising Software!

Ask for Your Free Trial!

or call us at (800) 228-8111

With your **free trial**, you'll quickly find that DonorPerfect is a complete fundraising and donor management solution. DonorPerfect enables nonprofits to raise more money and cultivate valuable donor relationships by minimizing time-consuming administrative tasks and organizing constituent data easily and effectively.

Don't make your mission wait. Embrace the future of fundraising today with DonorPerfect!

"DonorPerfect can grow with you. Once you get it, you won't want to jump ship to another system."

"This is one of the best software programs I have worked with. It made entering data simple and running reports a snap."

"DonorPerfect is easy to learn! We are beginners in the area of fundraising, and DonorPerfect has helped us get our campaign started!"

Ellen from Liberty Ministries of Charleston/Memphis

Betsy from Food Bank of West Central Texas

Pamela from Friends of Lewis Key State Park

**The DonorPerfect Difference**

DonorPerfect integrates with innovative solutions at the heart of fundraising. All information gathered and actions performed using our integrations are automatically reflected in your DonorPerfect system. Integrations include: email marketing, finance management, online donations, event software, and more!

DonorPerfect simplifies fundraising by streamlining time-consuming administrative tasks. When it comes to many essential fundraising tasks, DonorPerfect can do the work for you. Every function is continuously improved to simplify and reduce steps.

Our reports help clients make data-based decisions they can count on. DonorPerfect turns data into information through easy-to-use reporting tools. Because of its flexibility and custom fields, DonorPerfect's reports reflect and share the data that's most important to your organization.

DonorPerfect equips clients to fundraise successfully online, offline, and on-the-go. From integrated online donation forms to time-tested direct mail to the highest-rated used-mail fundraising app, DonorPerfect is packed with powerful features that are safety designed to help you raise more money for your mission.

Clients increase efficiency and ensure consistency by working in a single unified database. DonorPerfect has built-in features and integrated tools that collect, organize, store, and share information in a single unified database. Manage donations, receipts, reporting, email, and all types of constituents from the same system.

Our clients trust our industry experience and long-standing independence. DonorPerfect is independently owned and operated, serving the nonprofit community for over 20 years. We answer to our clients, not stockholders or private equity investors.

(Mobile Responsive Landing Page with Logo in Basic Header)

donorperfect  
online fundraising software

LOVE your fundraising software.

Our clients love how easy, affordable, and versatile DonorPerfect is!

Ask For Your Free Demo

or call us at (800) 228-8111

With your **free demo** of DonorPerfect, you'll quickly find that managing your fundraising is easier than ever. DonorPerfect organizes all your donor information in one database, making it easy to stay close to your best supporters, track gifts, send thank you notes, produce fundraising appeals, and track campaign effectiveness.

See how using DonorPerfect can give you more time and help you raise more funds for your cause!

"DonorPerfect can grow with you. Once you get it, you won't ever want to jump ship to another system."

Ellen from Liberty Ministries of Charleston/Memphis

"This is one of the best software programs I have worked with. It made entering data simple and running reports a snap."

Betsy from Food Bank of West Central Texas

"DonorPerfect is easy to learn! We are beginners in the area of fundraising, and DonorPerfect has helped us get our campaign started."

Pamela from Friends of Lewis Key State Park

**Easy to learn and use -**  
The NTEN Consumer Guide says "DonorPerfect has as strong functionality as any system we reviewed...and they are laid out to be among the easiest to use."

**Spend less and get more donations -**  
Our customers consistently raise more funds (an average of 17% each year) than other nonprofits. Some have increased donations more than 300% in just the first year alone.

**The most functionality at the lowest cost -**  
You get all the features you need for thousands less than similar systems. Plus you can access your data anywhere, anytime on any web-enabled device.

**Helps everyone to be more productive and get more done -**  
DonorPerfect customers tell us they process and acknowledge donations 80% faster than their old way.

Try it for **FREE** right now, and see how using DonorPerfect can give you more time and help you raise more funds for your cause.

**Demo & Free Trial!**  
Complete the form below or call (800) 228-8111

Email:  I prefer receiving my information by mail:

Not Matthew Stone? Click Here.

(Mobile Responsive Landing Page with Logo in Basic Header)

donorperfect  
online fundraising software

Questions? Call us at 800-228-8111

**Why the Right Tools Matter!**  
Check out this **informative e-book**.

Most nonprofits try to make-do with general business software like Excel, Microsoft Access, Salesforce, or QuickBooks to keep track of mailing lists and donations. While these are good software products, they aren't designed to provide the many critical features necessary for successful fundraising. It's no surprise that organizations that start out with such programs soon encounter significant problems.

Download this e-book to learn how you can fundraise smarter, easier, and make more money for your cause by using tools that are tailored to help your organization succeed.

Download our FREE e-book!

First Name \*

Last Name \*

Email \*

Download Now!

**Nonprofits that use fundraising and donor management software:**

- Organize their data in a single unified database
- Raise more money with dedicated fundraising tools
- Save time on data entry with automated processes

(Third Party Website using the DP Circle)

Capterra The Smart Way to Find Business Software Software Categories  Search

**Top Donation Management Software Products**  
Thousands of organizations have used Capterra to find the best donation software. Find research, guides, and infographics on our [Nonprofit Software Research](#) page.

**FEATURED PRODUCTS**

**DonorPerfect Fundraising Software**  
by Software  
4.5 (58 reviews)  
Thousands of nonprofits use DonorPerfect's all-in-one software solution to manage their fundraising activities and donor management. DonorPerfect offers a variety of fully integrated programs for every type of check and credit card processing, including one-time gifts, automatic collection of preauthorized recurring pledge payments and online payments. Perfect for annual appeals, grant tracking, capital campaigns, online fundraising, special events, contact management and more. [View Profile](#)

**Kindful**  
by Kindful  
4.5 (8 reviews)  
Kindful is a cloud-based nonprofit software platform optimizing fundraising & donor relationships. Kindful does all of this without the gimmick of inhibitors. Kindful helps your organization increase fundraising effectiveness through all channels while providing tools that assist you in building stronger relationships with your support base. As a hosted solution Kindful provides a secure software platform accessible anytime & anywhere you have an internet connection. [View Profile](#)

**Salsa CRM**  
by Salsa Labs  
4.5 (32 reviews)  
Salsa CRM uses DonorPerfect CRM as a powerful constituent management system that helps nonprofits build rich donor profiles, track every donation & interaction, cultivate

**Filter Results (130)**

**Number of Users**  
Please select a value:

**Deployment**  
 Web-Based  
 Installed

**Features**  
 Campaign Management  
 Donation Tracking  
 Donor Database  
 Event Management  
 Gift Management  
 Grant Management  
 In-Kind Donations  
 Matching Donations  
 Mobile Donations  
 Online Donations  
 Pledge Management  
 Receipts / Statements  
 Recurring Donations  
 Volunteer Management

Reset all Filters

# Logo Usage: Incorrect use

Do not alter the DonorPerfect logo in any way. Do not animate, color, rotate, skew, apply effects to the logo, or separate the elements. Never attempt to create the logo yourself, change the font, or alter its size or proportions. Do not attempt to stage the logo yourself on a tag or alter the space between the DonorPerfect logo text and the DP circle.

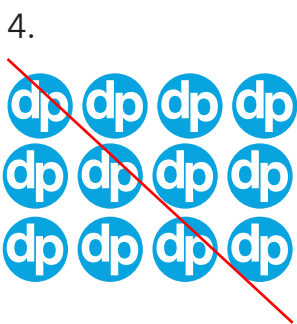


# DONT'S

1. Don't move DP Circle.
2. Don't remove the "DonorPerfect".
3. Don't apply any effects.
4. Don't make a pattern or texture out of the logo.
5. Don't rotate the logo.
6. Don't alter the size of the DP circle.
7. Don't recolor the logo.
8. Don't alter the transparency of the logo.
9. Don't skew or attempt to make the logo 3-dimensional in any way.
10. Don't remove the DP circle from the logo.
11. Don't add the logo to images where alters the view of the logo.

# Not shown:

- Don't combine the logo with any other elements—such as logos, words, graphics, photos, slogans or symbols that might seem to create a hybrid mark.
- Don't display the logo in a way that suggests that a third party's product is a DonorPerfect product, or that the DonorPerfect name is part of a third party's product name. Please note: Use of the DonorPerfect logo by a third party requires a license agreement.



# Typography

The typography of DonorPerfect is very important. It portrays the look, feel and personality of the face of the product and website. We have 5 fonts we use across different formats: **Arial**, **Corbel**, **Avenir Next**, **Open Sans**, and **Futura**.

---

## Logo

The DonorPerfect logo font consists of **Arial Bold**, for “donorperfect” and the DP circle. The tag line text is **Corbel Regular**.



## Printed Communications

For printed communications, **Avenir Next** should be used as the preferred font choice. **Futura** can be used in some cases. Please consult with the Marketing Department on those use cases. Even though **Open Sans** is a close match to **Avenir Next**, we would like to be consistent with all printed materials. Font size should not go below **8pt** font size. For main text of a printed document the font size should stay between **12pt** and **14pt**. Header font sizes can vary in size.

## Digital Communications

For all digital communications, **Open Sans** should be used for a font choice. This is a free font that can be downloaded from Google.com. It is very important to have a consistent font across all websites, web pages, landing pages, and ads. Font size should not go below **10px** unless consulting with the marketing department first. The main font size for websites and landing pages is **14px**. Header font sizes can vary in size.

## Email Communications

For all email communications, **Arial or Helvetica** should be used for a font choice. Using Google fonts have a tendency to not show up in all email clients. To have a consistent look we encourage sticking to these two fonts. Font size should not go below **10px** unless consulting with the marketing department first. The main font size for emails is **14px**. Header font sizes can vary in size.

# Frequently Used Typefaces

Below are the different type faces used for both print and digital communications. Do not use any other styles of these type faces except what is listed below.

## Avenir Next

ABCDEFGHIJKLMNOPQRSTUVWXYZ	8pt	12pt
abcdefghijklmnopqrstuvwxyz	9pt	13pt
0123456789	10pt	14pt
=~!@#\$%^&*():;'"<>?.,/	11pt	

Avenir® Next Ultralight  
*Avenir® Next Ultralight Italic*  
Avenir® Next Regular  
*Avenir® Next Italic*  
Avenir® Next Medium  
*Avenir® Next Medium Italic*

**Avenir® Next Demi Bold**  
***Avenir® Next Demi Bold Italic***  
**Avenir® Next Bold**  
***Avenir® Next Bold Italic***  
**Avenir® Next Heavy**  
***Avenir® Next Heavy Italic***

## Open Sans

ABCDEFGHIJKLMNOPQRSTUVWXYZ	8pt	12pt
abcdefghijklmnopqrstuvwxyz	9pt	13pt
0123456789	10pt	14pt
=~!@#\$%^&*():;'"<>?.,/	11pt	

Open Sans Light 300  
*Open Sans Light 300 Italic*  
Open Sans Normal 400  
*Open Sans Normal 400 Italic*  
Open Sans Semi-Bold 600  
*Open Sans Semi-Bold 600 Italic*

**Open Sans Bold 700**  
***Open Sans Bold 700 Italic***  
**Open Sans Extra-Bold 800**  
***Open Sans Extra-Bold 800 Italic***

# Frequently Used Typefaces, Cont.

## Arial

ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz  
0123456789  
= ~ ! @ # \$ % ^ & \* ( ) ; ' " < > ? , . /

8pt font size

9pt

10pt

11pt

12pt font size

13pt

14pt

Arial Regular

*Arial Italic*

**Arial Bold**

***Arial Bold Italic***

## Futura

ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz  
0123456789  
= ~ ! @ # \$ % ^ & \* ( ) ; ' " < > ? , . /

8pt font size

9pt

10pt

11pt

12pt font size

13pt

14pt

**Futura Condensed ExtraBold**

Futura Condensed Medium

Futura Medium

*Futura Medium Italic*

# Imagery: Photography

1. Abstract photos can be used for background images and supporting images.
2. Lifestyle photography should be selected, with a business casual feel in mind. The pictures should include some type of technology. (Ex. a laptop or a mobile device.) Images should be used that are more landscape (horizontal), oriented.
3. Conceptual illustration. Vector art can be used through emails, websites, and different printed materials, but should not over power the page. There should be a balance between vector and real imagery.

Drop shadows and different stylistic effects can be lightly used on vector art and real imagery. For example, a drop shadow can help accent an image but not in the case where its shadow is obviously noticeable. See on the next page for use cases.

\*Please ensure that all imagery being used is not pixelated.

# Imagery Use Cases

dp | donorperfect  
online fundraising software

Home Product Overview Free Trial Implementation Support Company Client Area - Login

**Fundraising Software for Nonprofits that Delivers *Outstanding Results!***

Looking for powerful, complete *donor management software*? DonorPerfect helps cultivate donor relationships and achieve terrific fundraising results. In fact, DonorPerfect clients see increases in revenue **5 TIMES** the national average in their first year! Our clients also report doubling and tripling their donor database, while saving hundreds of administrative hours per year!

[Free Demo >](#) [Learn More >](#)

Find Out How DonorPerfect Can Help You

- "Big" Picture of Donor Data
- Tips for Successful Donor Database Setup
- Types of Records
- Entry Screen Review
- Code Setup and Purpose

[Watch the Video Now](#)

Here is an example of a real life image. This image demonstrates a landscape or horizontal image with a business casual tech feel.

**DonorPerfect for Mid-Sized & Large Nonprofits**

- Is your nonprofit organization well-established?
- Does your organization have between 500 - 200,000+ donor records?

[Learn More](#)

**DonorPerfect for Small and Growing Nonprofits**

- Is your nonprofit new?
- Do you have fewer than 500 donor records?

[Learn More](#)

Here is an example of a real life image. These portrait business casual photos can be used for quotes and advertisements.

**PEOPLE ARE TALKING ABOUT US**

"In a scale of 1-10, DonorPerfect is truly an 11! The product and people have exceeded all of my expectations."

"Our campus organizations throughout the world use DonorPerfect. Sites both large or small have found the system fast, flexible and truly easy to use."

**Troy Salisbury,**  
Asheville Humane Society

**Susan Hanna,**  
Community School of the Arts

**Melissa Miller,**  
Hill International

Here is an example of using vector art. Notice the use of shadows, isn't overpowering the graphic.

**Try DonorPerfect Free for 30 days!**

DonorPerfect Fundraising Solutions

Questions?

US Sales: 800-220-8111 or Email: [sales@donorperfect.com](mailto:sales@donorperfect.com)

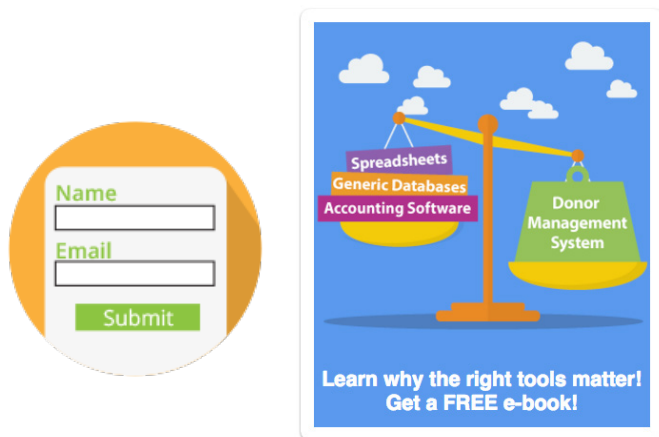
Notice that balance of vector images and real life imagery on the whole page.

# Imagery: Photography, Cont.

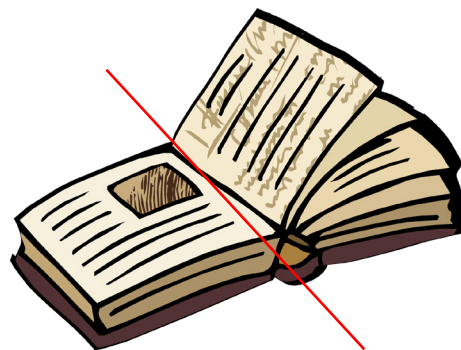
## Vector Images

Vector artwork must not be look amateur, be of poor quality or poorly made.

(Correct Usage)



(Incorrect Usage)



## Drop Shadows

Drop shadows can be used but only to support an element in a light an invasive manor. See examples below for use cases.

(Correct Usage)



(Incorrect Usage)





# Corporate Templates

This next section will address business templates including, letterheads, email signatures, stationary, and business cards.

---

# Presentation Templates

The opening slide of the PowerPoint should have an image that relates to the topic and portrays the logo in a flattering manor.



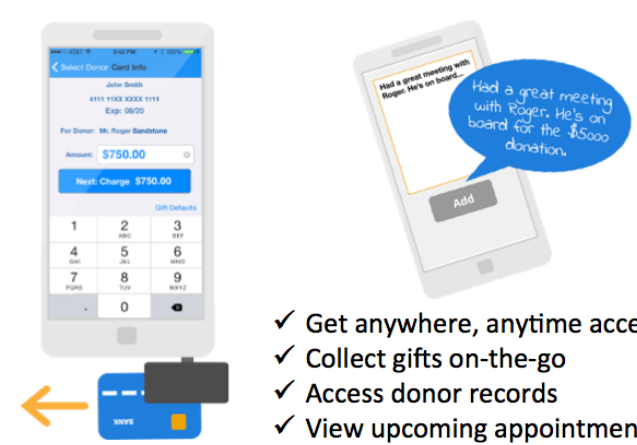
For the supporting slides, there are a few key factors to note. The font that is to be used in all PowerPoints is **Arial**. This was chosen since most computers use **Arial** as a default font. All slide titles need to be placed in the orange box, **HEX #F5A515**, with a font size of **36 to 40pt**. Alternate side bars between the 4 main colors of DonorPerfect:

-  HEX: #4F8CE7
-  HEX: #85C040
-  HEX: #A42A80
-  HEX: #F7B218

The darker shade boxes consist of the colors:

-  HEX: # 478CC2
-  HEX: #A1387C
-  HEX: #87BA45
-  HEX: #E3932B

## Mobile Capabilities



- ✓ Get anywhere, anytime access
- ✓ Collect gifts on-the-go
- ✓ Access donor records
- ✓ View upcoming appointments
- ✓ Take notes via voice to text

Available on the  


# Email Signatures


The corporate e-mail signature and set up instructions can be found in the **Marketing > Graphics > Templates > E-mail Signatures**.


For font choices, please use **Open Sans**, or **Arial** with font size between **11pt** to **13pt**.

Aside from editing the contact information, do not alter the layout in any way including, changing the font, etc.

For color choices of the email line, you can choose between the 4 main colors of DonorPerfect.

 HEX: #4F8CE7

 HEX: #85C040

 HEX: #A42A80

 HEX: #F7B218

## Your Name

Your Title

XXX.XXX.XXXX (tel)

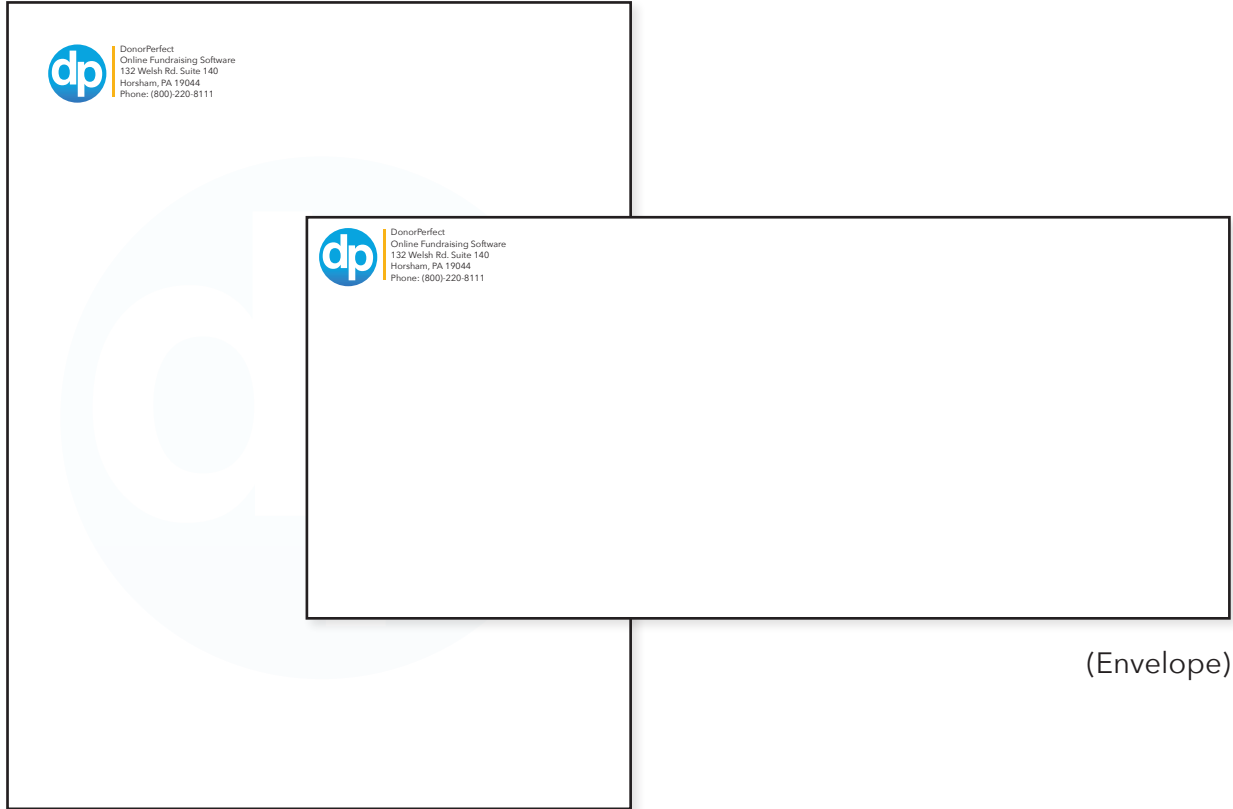
xxxxx@donorperfect.com

www.donorperfect.com



# Stationary

Corporate stationery uses the standard DonorPerfect logo as shown below. Business cards use standard logos with the 4 main colors as accents.



(Letterhead)

(Envelope)

## Business Cards

Business cards are made up from each countries two primary colors. When creating these, please use **Avenir Next**, or **Arial** as a back up. Send your order requests to the Marketing Department.



# Company Name

When using the company name, please follow the guidelines below.

---

**Primary use (for use in all building signage and marketing communications):**

DonorPerfect

**Secondary (for all legal references):**

DonorPerfect™

**Incorrect:**

DonorPerf

DonorPerfect Systems, Inc.

DonorPerfect Incorporated

Donor Perfect

# Sub-brands of DonorPerfect

Within DonorPerfect, we have different sub-brands for products and conferences. These next few pages will discuss the style guides and branding for each of them.

---



# DPCConnect

DPCConnect is a broad network of reputable partners whose tools and solutions complement the tasks you perform in DonorPerfect.

## Logo Specifications



### Primary Color Scheme



HEX: #2975bb  
RGB: 41, 117, 187  
CMYK: 83, 51, 0, 0  
PANTONE: 104-7U



HEX: #F7941E  
RGB: 247, 148, 30  
CMYK: 0, 50, 100, 0  
PANTONE: 20-8U



HEX: #478FCD  
RGB: 71, 143, 205  
CMYK: 71, 34, 0, 0  
PANTONE: 109-13U



HEX: #FDCE22  
RGB: 253, 206, 34  
CMYK: 1, 18, 95, 0  
PANTONE: 7-8U

The DPCConnect logo consists of **"dpconnect"**, the **3 color gears**, and the subtext **"DonorPerfect Partner Network"**. The gears must be included in the logo at all times. The logo is made up of the fonts, **Arial Bold**, and **Myriad Pro**. Even though the logo is written as "dpconnect", the proper casing, is **"DPCConnect"**.

For any DPCConnect advertisements or interactions, use the official DPCConnect logo. For proper sizing and spacing information, refer to **page 11**.

### Secondary Color Scheme



HEX: #495B67  
RGB: 73, 91, 104  
CMYK: 74, 56, 45, 23



HEX: #7BC524  
RGB: 123, 197, 36  
CMYK: 56, 0, 100, 0

DPCNC or DonorPerfect Community Network Conference, is a sub-brand created for a network conference for the clients and future clients of DonorPerfect to come together to learn and connect.



## Logo Specifications

### Primary Color Scheme



HEX: #0877BE  
RGB: 8, 120, 190  
CMYK: 86, 48, 0, 0  
PANTONE: 104-7U



HEX: #FAB03E  
RGB: 250, 176, 63  
CMYK: 0, 35, 85, 0  
PANTONE: 20-8U

The DPCNC logo consists of the traditional DP circle, the initials “**CNC**”, and the subtext **Community Network Conference**. The logo must always consist of the DP circle and the initials “CNC”. The logo is made up of the following fonts, **Open Sans**, bold and thin styles and **Arial Bold** for the DP Circle.

Other spellings of **DPCNC** consist of, **CNC**, or **DP Community Network Conference**.

For any DPCNC advertisements or interactions, use the official DPCNC logo. For proper sizing and spacing information, refer to **page 11**. For website, print, emails, and advertisements, follow font rules from **page 12**.

### Secondary Color Scheme



HEX: #FECE06  
RGB: 253, 206, 13  
CMYK: 1, 18, 99, 0



HEX: #27A9E1  
RGB: 42, 169, 224  
CMYK: 70, 16, 0, 0



HEX: #063653  
RGB: 5, 53, 82  
CMYK: 100, 77, 43, 37



# Appendix

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# Core Messaging Expanded

## Everything In One Place

Our clients increase efficiency and ensure consistency by working in a single unified database.

### Benefits of Working in a Single Unified Database

DonorPerfect makes it easy to stay organized by storing all of your information in one place, from donor records and donation receipts to email open rates and volunteer schedules!

DonorPerfect is designed so you can manage every aspect of your fundraising efforts in a single database. There's no need to open different programs or search for misplaced files. Every piece of information surrounding your fundraising efforts is perfectly organized in your DonorPerfect system.

Working from DonorPerfect's comprehensive database can save you time in many ways, from allowing you to find the information you need faster to eliminating double data entry through smart and seamless integrations.

With DonorPerfect, you and your staff can do more and meet less. Cut down on the constant need to catch up by working in DonorPerfect's unified system that updates in real time.

Real time updates and custom scheduled alerts keep your staff members up to date no matter where they're based.

Best of all, the information in your DonorPerfect system is available on any internet-connected device, including our award winning mobile application DPMobile- the highest rated fundraising app on both Apple iTunes and Google Play.

## By maintaining a single database, you can:

- Benefit from Constituent Relationship Management features such as bio and contact information, flags, and more
- Target the right constituents with the appropriate messages
- Enable everyone to contribute to the maintenance of keeping accurate constituent addresses, phone numbers, email addresses, etc.
- Ensure that constituents don't receive duplicate mailings
- Reference a single, updated history of contacts and financial transactions

## How We Keep Everything in One Place

DonorPerfect has built-in features and integrated tools that collect, organize, store, and share information in a single, unified database.

You can manage donations, contacts, receipting, reporting, email, and more all from the same system.

Track information about donors, prospects, volunteers, staff and all your other constituents all in one place!

Our system's flexibility is designed to allow us to integrate with partners who can enhance and extend the reach of your DonorPerfect system.

All of the data produced by our integrated tools and solutions flows right into DonorPerfect and is stored and organized in your records for easy reach and smart reporting.

DonorPerfect's flexibility allows it to be easily customized to meet your unique information needs with truly customizable screens, fields, and information!

# Integration

DonorPerfect integrates with today's most innovative tools, solutions, and services to help your organization enhance and extend the reach of your DonorPerfect system.

## Benefits of DonorPerfect's Integration

We choose to invest our development hours into projects that directly enhance and improve the core functionality of our software, while our DPConnect partners provide best-of-breed specialized services to complement and multiply your investment in our software.

From e-ticketing solutions, email marketing tools, and QuickBooks to website management and consulting services, our integrations make it possible for you to do just about anything related to development with DonorPerfect. Best of all, DonorPerfect integrates with tools you already know and love, such as Microsoft Word and Excel.

These integrations help you expand your fundraising capabilities and broaden the functionality of your organization's internal operations.

Through our integrations, your DonorPerfect system functions as a single database for constituent information and activity that works with all of the tools, solutions, and technologies you'll need as your organization grows and the landscape of fundraising evolves. Our integrations reduce your need to manage separate, non-integrated solutions as you seek to expand your fundraising capabilities.

Our goal is to make our integrations seamless and easy to use, so all that you do to make your mission happen can be managed in one place with less work.

## How We Do Integration

We make it easy for you to find add-on solutions and consulting services that can best meet your organization's needs through The DPConnect Partner Directory. You're always able to pursue something new through an ever-growing list of partners whose tools and solutions integrate with your system.

The DPConnect Partner Directory acts as a central hub where you can find solutions for your fundraising needs, read reviews and ratings, and request more information to learn about what's best for your organization.

**With DonorPerfect's integrations, you can:**

- Take your message further with Constant Contact's easy-to-use messaging tools.
- Get the best of both worlds by balancing the books with our QuickBooks Pro and Premier integrations while managing donors through DonorPerfect's comprehensive donor management software.
- Collect donations faster for less money and reduce data entry with our fully integrated payment processing suite.
- Easily work with tools you already know and love, such as Microsoft Word and Excel.
- Discover your major donors' philanthropic activity with DonorSearch's wealth screening solution. From fundraising to volunteer management to accounting and backend functionality, the opportunities to do more and do better are plenty - and multiplying!
- Accomplish many more essential fundraising and donor management tasks!

Specialized development needs are addressed with expert partners, including auctions, event ticking, peer-to-peer fundraising, volunteer management and more.

Our consultant partners provide expert help and advice on fundraising and donor management, using DonorPerfect to carry out their recommendations easier, faster and more successfully.

Using our integrated partner products not only gives you the ease and convenience of accomplishing more while working from a single system, DonorPerfect's integrations also save you time. Our secure interface is designed to allow data from integrated products to flow right into your DonorPerfect system, so there's no need for double data entry.

Our flexible APIs allow you to create custom integrations that work seamlessly within your DonorPerfect system.

# Reporting

DonorPerfect's easy-to-use reporting tools help clients make data-based decisions they can count on.

## Benefits of DonorPerfect's Reporting

Using all the valuable data you track in DonorPerfect, reports help you understand trends, improve campaigns, and make better decisions for future fundraising efforts that will further your mission.

Pinpoint what's working and what's not so you can invest your time and resources wisely and improve fundraising.

## How We Do Reporting Better

DonorPerfect turns data into insights through over 80 comprehensive reports included with your system. These reports are designed to provide the actionable data that nonprofit organizations need most. Some key standard reports include donor retention, lapsed donors, lifetime value of a donor, top donors, and campaign/solicitation analysis.

Most importantly, unlike other fundraising software, these reports are not simplistic lists or groupings, they are powerful analytical insights and report on your Key Performance Indicators (KPI's).

Gain quick access to vital metrics through easy to understand dashboards. Our customizable dashboards allow organizations to track key metrics that are most important to them in real time. They can even be set up at the organizational and individual level.

Change reporting parameters on the fly with SideBar Reporting. This smart filtering feature allows you to tailor your reports easily and efficiently.

Every DonorPerfect report can be generated using absolutely any criteria you desire, including sophisticated yet easy to understand logic to get exactly the segment you need.

You can easily modify and create your own unique, professional reports with our custom reporting capabilities.

Create your own lists or queries without the need for programming or training. Its intuitive design walks you through creating each report, and you can easily select fields, groupings, sort order, and summary totals on your own.

Our advanced reporting capabilities enable you to display charts and graphs to show trends, highlight key data and schedule the delivery of reports to key stakeholders so everyone's updated with the latest information. You can also use that same scheduling tool to send to-do lists to staff members on a regular basis, saving you time and effortlessly keeping your staff on track.

Targeted messaging is crucial when you're looking to engage donors and ask for the appropriate amount at the appropriate time. DonorPerfect's reports can help you easily segment your donors based on their giving history and donor attributes, so you can ensure that you're reaching out to the right people with the right messaging every time.

**Key Benefits/features:**

- Monitor campaigns and solicitations, track donor giving, and stay on top of grants.
- Easily export reports to PDF, Word, HTML, and spreadsheets for charts and graphs.
- Campaign effectiveness reports help you analyze your fundraising efforts by solicitation method and/or campaign.
- Donation summaries and analyses break down your donations by giving levels, fund designation, and other criteria.
- DonorPerfect provides detailed reports to track grant requests, funding status, and critical dates.
- Produce reports on individual donors and their giving histories quickly and easily.
- Reports such as the Five Year Giving Report and LYBUNT Report (Last Year But Unfortunately Not This) Year can help you improve donor retention.

DonorPerfect's reporting features are complemented by tools to help you analyze, understand, and act upon the information you uncover with your reports. You'll benefit from DonorPerfect's wealth of resources that can help you take action. For example, if you notice your donor retention rate needs improvement, DonorPerfect offers a free Monthly Giving Starter Kit that's designed to help you cultivate a successful monthly giving program that will increase your donor retention.

## Time-Saving Technology

DonorPerfect simplifies fundraising by streamlining time-stealing administrative tasks.

### Benefits of DonorPerfect's Time-Saving Technology

When it comes to many essential fundraising tasks, DonorPerfect can do the work for you! Our software is designed to save you time and help you raise more money.

By automating administrative tasks, you can work on cultivating a dedicated donor base, rallying passionate volunteers, and most importantly, focus on the mission that called you to start working at your organization in the first place.

How valuable is the time you can save with DonorPerfect? It's twice as valuable as the time you can save without it! In their first year of using DonorPerfect, our clients increase their average annual revenue by more than 10%. According to Giving USA's recent fundraising report, that's double the national average!

### How DonorPerfect Saves You Time

DonorPerfect's administrative automation capabilities include: online donations, receipting, acknowledgements, mail merges, report scheduling, and more!

For example, online donations processed with DonorPerfect automatically reflect in donor records and receipted via email. No data entry needed!

Every gift, regardless of how it was entered, becomes part of your outstanding thank-you batch, ensuring that each gift is automatically acknowledged with the most appropriate letter.



DonorPerfect's time-saving business rules automation feature is delightfully flexible and tailored to you. If there's a task, alert, or reminder you'd like to automate in your DonorPerfect system, our automation can likely do that for you. For example, you can arrange that an email notification be sent to the Development Director every time a gift of \$500 or more is entered into DonorPerfect. This action can also be paired to set up a follow-up thank you call in the DonorPerfect Online Contact Manager.

In addition to alerting staff of major gifts, you can set up automatic email alerts to your board, to-do lists for staff and volunteers, and custom pop-ups and reminders to keep everyone on the same page. By automating these screens to walk volunteers through specific tasks, you can also ensure accurate data entry.

DonorPerfect is built to ensure that many of your "to-dos" are done for you, so you can move forward with your mission in mind.

Merge the exact data you want into mailings, emails, and more. Instantly produce personalized letters or emails for one, all, or selected constituents. You can also quickly create an export file of selected records for your mail house.

Enter gifts and pledges in batches to speed up data entry, reduce data entry errors, and provide a way of reviewing gifts and pledges for accuracy before they are posted to the system.

## On-and-Offline Fundraising Tools

### Benefits of DonorPerfect's Online and On-The-Go Fundraising Tools

Online fundraising is easy with DonorPerfect. DonorPerfect Online Forms are designed to help you conquer three of the most important aspects of fundraising:

1. Collecting donations and event registrations
2. Confirming event attendees
3. Engaging and rounding up volunteers

You can choose from over 25 easy-to-use templates to reflect your organization's logo and colors.

You can spend more time connecting and less time collecting by accepting gifts through DonorPerfect's Mobile App, even adding donors on the fly as they make a donation in real time.

DonorPerfect understands that establishing connections is all in the details. Remembering what makes each of your donors unique can influence your communications in a way that makes your donors feel appreciated. DPMobile's Voice Notes feature makes it easy to ensure that you don't forget a thing.

With DonorPerfect, there's no double duty required for data entry. The info you get on-the-go flows right into your DonorPerfect system at the office.

Every second counts when you're planning a big fundraising event. Avoid the inevitable seating arrangement debacle with DonorPerfect's virtual seating chart.

## How We Do On-And-Offline Fundraising

From generating targeted solicitations to recording contacts with potential major donors, DonorPerfect provides the tools for communicating, tracking, and managing your campaigns and results.

Maintain a record of letters and solicitations sent, calls, and other constituent contacts. By assigning due dates, you can produce reminder lists to assist in donor cultivation activities. This to-do list can pop-up each morning to remind you of your most urgent follow-up activities.

Grouping contact activities into a moves management effort allows development staff to plan, coordinate, and track cultivation efforts.

DonorPerfect Online Forms makes fundraising a breeze. There's no need to enter donation or signup information into DonorPerfect records - it's already there! Unlike accepting donations via Paypal or taking event registrations through email, information collected by DonorPerfect Online Forms flows right into your DonorPerfect system.

The ability to quickly and easily access and update donor information and add donor records on-the-go is crucial to forming relationships with new donors and nurturing relationships with current donors. That's why DonorPerfect created DPMobile, the most powerful fundraising app in the world.

Ranked #1 on both Apple iTunes and Google Play, DPMobile is designed to equip both development professionals and volunteers to collect donor information and gifts on-the-go swiftly and seamlessly.

You can accept donations in seconds with a quick swipe of a credit card using DPMobile Swipe or key donor information directly into the app.

All donor and gift information collected through DPMobile flows right into your DonorPerfect system at the office, so the day after the event you don't have to re-enter data into DonorPerfect. And thanks to the matching logic built into all DonorPerfect products, there's no need to worry about finding and deleting duplicate records either.

DPMobile ensures that the donor details you don't want to forget are remembered by allowing you to record voice notes that are translated to text and ready for you in the appropriate donor record the next time you log into DonorPerfect. Just rattle off the info you want to remember, and DPMobile's voice notes capabilities translate your message to text and stores your notes in the donor's record.

DonorPerfect's online event registration forms collect attendee information and funds, reducing data entry and making it easier to keep registrants updated and engaged. Our event module seating chart takes the hassle out of arranging attendees by allowing you to drag and drop people's names as your guest list grows.

Review the entire giving history of any donor. Every gift and pledge, including the amount, solicitation method, gift restrictions and gift type, is recorded and summarized in DonorPerfect.

Any gift can be easily marked as a soft credit to an unlimited number of other donor records. This allows you to notify, recognize, and track matching gifts and tribute giving, as well as recognize donors who influence others to give.

DonorPerfect tracks and automates future pledge payments and balances, prints reminder letters, and identifies delinquent pledges so you don't have to. Plus, our integrated auto pay feature allows one-time or recurring gifts to be automatically withdrawn from a donor's bank account or charged to their credit card.

# Customer Service & Focus

DonorPerfect clients love our dedicated customer service team and our commitment to their success. We have the best support in the industry. Period.

## About DonorPerfect's Customer Service + Focus

Our relationship with the DonorPerfect community affects every aspect of our business, from product development to pricing.

Our team knows best practices for the nonprofit industry and can recommend how you can use the system most efficiently. With DonorPerfect, you'll receive expert-level service at every point of contact.

Our development team's priorities are driven not only by the latest technology and fundraising trends, we also act upon client feedback. That way, the ideas most important to you become reality.

DonorPerfect has a User Experience team devoted to designing features and enhancements so they're easy to learn and easy to use.

Account managers give you real and honest answers to your questions, engaging prospective clients with a consultative approach, not pushy sales tactics!

The implementation team analyzes your fundraising methods, data, and operational flow. They then create a DonorPerfect system that matches your exact needs and ensures your complete satisfaction along the way.

Our trainers help you get the most productive and beneficial use from your investment and shorten the learning curve.

DonorPerfect's 24/7 support staff holds the highest customer satisfaction ratings. They provide continuity in the event of staff turnover and ensure ongoing success with your DonorPerfect system. 90% of support calls are answered live within 2 minutes, and nearly 100% are answered within 2 hours if the customer chooses to leave a voicemail message.

Our biggest asset is the DonorPerfect Team, who is dedicated to the success of our clients.

# Industry Experience + Longstanding Independence

Clients trust DonorPerfect's industry experience and long-standing independence.

## About DonorPerfect's Experience + Independence

DonorPerfect is independently owned and operated by full-time employees, serving the nonprofit community for over 30 years. Clients love us, board members trust us, and industry experts recommend us.

Because you'll rely on your fundraising software to collect donations, organize and protect donor information, and keep staff up-to-date, we understand it's important that you love your fundraising software. We're proud to report that our own annual customer retention rate far exceeds the industry average.

We take your investment in our software seriously. With DonorPerfect, you'll have more time for your mission, so you'll fundraise more. As a matter of fact, our users see a 10% increase in fundraising revenue within a year of purchasing. According to Giving USA's latest poll, that's more than double the national average!

We've stood the test of time and excelled in tests conducted by independent reviewers. The nonprofit organizations NTEN and Idealware conducted extensive interviews, surveys, and demonstrations of numerous fundraising software systems and said that DonorPerfect has "the best combination of functionality, price, and attractiveness in a number of situations." In addition to their comments, DonorPerfect received more excellent ratings in each category than any other vendor.

We're so committed to our products' integrity and client satisfaction that we've maintained a continuous A+ rating from the Better Business Bureau since we were founded.

TrustRadius surveys serve as an independent, unbiased display of DonorPerfect clients' appreciation for our products, services, and people, and DonorPerfect is ranked the highest in overall ratings and customer endorsements.

Our mobile app is also the highest rated on both the Apple Marketplace and Google Play, with thousands of downloads on both platforms.

With DonorPerfect, you can know with confidence that we will put our customers' needs first, and prioritize long-term investments in our software over short-term financial gains.

Simply put, DonorPerfect is the one fundraising software company you can trust now and into the future.

## Benefits of DonorPerfect's Experience and Independence

Created and operated by members of both the nonprofit and technology communities, DonorPerfect is built with all the features you need to start, to grow, and most importantly, to succeed.

By joining the ranks of volunteers, organizers, and board members throughout our local community, we're recognized as thought leaders within the nonprofit community as a whole.

DonorPerfect is thoughtfully designed with your mission in mind, so we deliver intuitive, easy-to-use software that everyone on your team can use, from tech-savvy interns to retiree volunteers.

Because we've been offering fundraising software for over 30 years, we've been able to use that experience to be one of the first to introduce new and innovative products to the nonprofit community. We were one of the first fundraising CRMs to introduce cloud-based software in 2001 and the first to create a mobile app, which holds its place as the world's top-rated mobile fundraising app.

In the last 20 years, many venture-backed fundraising software companies have been sold and drastically raised their prices, causing their nonprofit clients to suffer. In the ever-evolving software industry, our clients can trust our promise that DonorPerfect will never sell out. Authenticity is our DNA. That's why we started making software for nonprofit industries in the first place.

We've supported our clients for the past 30 years, and we're not going anywhere. Our independence allows us to stay true to that promise. See how easy fundraising can be with software that's tailored to your organization's needs.

Embrace the future of fundraising today  
at [donorperfect.com](https://donorperfect.com).

# Contact Information

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For questions on specific branding guidelines, please send an email to [marketing@software.com](mailto:marketing@software.com) with a subject line of "Branding Guide Questions", or you can [click here](#).

If you would like to speak to someone right away, please contact Sam Goldenberg, Marketing Manager at 215-542-4390.

